RENEWING THE CALL FULFILLMENT SERVICES CONTRACT WITH THE JACKSON GROUP

RESOULTION NUMBER 2019-30

WHEREAS, Ivy Tech Community College began using The Jackson Group for call/fulfillment services in July of 2008, and

WHEREAS, in August 2010 the State Trustees approved Resolution 2010-43 authorizing the College enter into an agreement with the Jackson Group for call/fulfillment services, and

WHEREAS, Resolution 2018-34 authorized renewing the agreement with The Jackson Group for one (1) year, and

WHEREAS, under this agreement The Jackson Group is providing the following critical services for the College:

- Daily print fulfillment including acceptance packets, viewbooks, diplomas, deans list letters, and much more
- Provides, an email service, for Ivy Tech to email current students, prospects, applicants and gainful employment disclosures
- System that provides users access to inventoried items for shipment, office stationary, variable templates for postcards and flyers
- System to allow for print on demand options for users

WHEREAS, the College staff recommends renewing the contract for one (1) year with the Jackson Group and requests approval to spend funds in an amount not to exceed \$1,950,000 annually, and

WHEREAS, the State Board of Trustees must approve any contract by the College exceeding \$500,000 unless the obligation was previously approved by the Board through the allocation of funds.

NOW THEREFORE BE IT RESOLVED, that the State Board of Trustees authorize the College to renew its contract with The Jackson Group for an additional one (1) year period with an authorization to spend funds under the agreement in an amount not to exceed \$1,950,000 annually, and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and execute the renewal of the contract with said firm after the documents have been approved by the College General Counsel.

STATE BOARD OF TRUSTEES

IVY TECH COMMUNITY COLLEGE

Paula Hughes-Schuh, Chair

Marianne Glick, Secretary