

**APPROVAL OF CONTRACT WITH FRANKLIN COVEY
SYSTEMS OFFICE**

RESOLUTION NUMBER 2023-45

WHEREAS, the College engaged with Franklin Covey in 2021 to begin scaling Franklin Covey’s “Four Disciplines of Execution (4DX)” methodology and operating system across the College-wide system, including all 19 campuses, to improve term-to-term student retention metrics and goals; and

WHEREAS, 4DX provides a simple, repeatable formula for organizations to execute its most important priorities by establishing incremental task “commitments” as a part of a weekly cadence, data-informed approach, and ensuring quality, accountability, and timeliness; and

WHEREAS, the implementation of 4DX has been launched on 17 campuses and the Systems Office to date, with the remaining two (2) campuses to be launched by January 31, 2024; and

WHEREAS, through June 30, 2024, the College has entered in three (3) prior agreements with Franklin Covey for the use of the 4DX operating system, with prior contracts as follows:

- July 1, 2021 – June 30, 2022, for \$197,847;
- July 1, 2022 – June 30, 2023, for \$473,800; and
- July 1, 2023 – June 30, 2024, for \$300,000.

WHEREAS, the College plans to continue this partnership with Franklin Covey, with a contract term running from January 1, 2024 through June 30, 2024 for additional Executive Coaching Services and a contract amount not to exceed \$102,000; and

WHEREAS, the newly proposed contract term will ensure that the remaining campuses that are either still in an implementation phase, or are soon to be entering an implementation phase, will receive the same level of resources and support as campuses that already fully launched in the current contract period; and

WHEREAS, the successful implementation of the 4DX program at each campus is integral to ensuring that the College in its entirety will meet the statewide term-to-term retention goals established as part of the College-wide implementation of the 4DX program and strategic plan.

NOW FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and execute the contract with said firm after the documents have been approved by the College Counsel.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**



Andrew Wilson, Chair



Michael Dora, Secretary

Dated December 7, 2023