



**IVY TECH COMMUNITY COLLEGE  
STATE BOARD OF TRUSTEES MEETING  
THURSDAY, June 8, 2017  
2:00PM – 3:00PM**

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**OFFICIAL NOTICE OF MEETING  
IVY TECH COMMUNITY COLLEGE OF INDIANA  
STATE BOARD OF TRUSTEES**

Notice is hereby given that the State Board of Trustees of Ivy Tech Community College of Indiana will be holding the following meetings at the South Bend Campus, 220 Dean Johnson Blvd, South Bend, Indiana 46601

**Wednesday, June 7, 2017**

**1:00 pm**

**Executive Session of the State Board of Trustees**

The State Trustees will meet in Executive Session at the South Bend Campus, 220 Dean Johnson Blvd, South Bend, Indiana 46601 and are permitted under IC 5-14-1.5-6.1(b), to discuss the subjects listed below. For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1 (b) and a description of that subject are included.

- (2) (B) Initiation of litigation that is either pending or has been threatened specifically in writing.
- (2)(D) The purchase or lease of real property by the Governing Body up to the time a contract or option to purchase or lease is executed by the parties.
- (5) To receive information about and interview prospective employees
- (7) For discussion of records classified as confidential by state or federal statute.
- (9) To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.

**Thursday, June 8, 2017**

**7:30 am – 8:30 am**    **Audit Committee (*closed to the public*)**

**8:30 am- 2:00 pm**    **Board Committee Meetings (*open to the public*)**

The State Trustees will hold the regular committee meetings at the South Bend Campus, 220 Dean Johnson Blvd, South Bend, Indiana 46601

8:30 am – 9:45 am	<b>Planning and Education</b>
9:45 am – 10:30 am	<b>Building, Grounds &amp; Capital</b>
10:30 am - Noon	<b>Budget and Finance</b>

Noon – 1:00pm	<b>Lunch</b>
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1:00 pm – 2:00pm	<b>Workforce Alignment</b>
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**2:00 pm – 3:00 pm**    **Regular State Board of Trustees Meeting (*open to the public*)**

The State Trustees will hold a regular meeting at the South Bend Campus, 220 Dean Johnson Blvd, South Bend, Indiana 46601 to consider and take action on such items as may be brought before them.

Secretary  
Dated this 24<sup>th</sup> May 2017



**Resolution 2017-21**, Approval of a One-Year Agreement with Oracle America, Inc. to Provide the College with the Database Required for Banner

**Resolution 2017-22**, Approval of the Student Fees Rates for Fiscal Years 2018-2019

**Resolution 2017-23**, Approval of the College 2017-2018 Fiscal Year Operating Budget

**d) Planning and Education Committee, Kaye Whitehead, Chair**

**Resolution 2017-24**, Approval to Enter into a Statement of Work for Student Coaching Programs, Office of the President/Statewide

**Resolution 2017-25**, Approval of Degree Programs

**e) Audit Committee, Stewart McMillian, Chair**

**f) Workforce Alignment Committee, Darrel Zeck, Chair**

**V. Treasurer's Report, Chris Ruhl, SVP/Finance and Treasurer**

**VI. State of the College, Sue Ellspermann, PhD President**

**VII. Old Business**

**VIII. New Business**

**Resolution 2017-26**, Approval of Student Representative Liaisons to the Ivy Tech State Trustees

**Resolution 2017-27**, Reappointment of Regional Trustees ~ Columbus

**Resolution 2017-28**, Reappointment of Regional Trustees ~ Southeast

**Resolution 2017-29**, Appointment of Regional Trustee ~ Wabash Valley

**IX. Adjournment**

**MINUTES OF THE MEETING OF THE STATE  
BOARD OF TRUSTEES**

IVY TECH COMMUNITY COLLEGE

**April 6, 2017**

Chair Michael Dora called the April 6, 2017 regular meeting of the State Board of Trustees to order at 1:00 pm at the Richmond Campus, 2357 Chester Blvd, Richmond, Indiana 47374

**ROLL CALL**

Secretary Sue Livers called the roll and the presence of a quorum was announced.

The following State Trustees were present:

**Mr. Michael R. Dora, Chairperson**  
**Ms. Paula Hughes, Vice Chair**  
**Ms. Lillian Sue Livers, Secretary**  
**Mr. Terry Anker**  
**Mr. Jesse Brand**  
**Mr. Larry Garatoni Via phone**  
**Mr. Stewart McMillan**  
**Mr. Steve Schreckengast**  
**Ms. Kimra Schleicher**  
**Mr. Darrel Zeck**

The following State Trustees were unable to attend:

**Mr. Lee J. Marchant**  
**Ms. Kaye H. Whitehead**

Student Representatives:

**Ms. Trisha Norfleet**  
**Ms. Terri Sanders**  
**Mr. Daniel Blough**

**A. EXECUTIVE SESSION MEMORANDA:**

Following notice under IC5-14-1.5-4, IC 5-14-1.5-5 and IC5-14-1.5-6.1(d)

The State Board of Trustees met in Executive Session on April 5, 2017 at Noon and April 6 at 8:00 a.m. at 2357 Chester Blvd, Richmond, Indiana 47374

Members present were: Ms. Paula Hughes, Mr. Michael Dora, Mr. Jesse Brand, Ms. Lillian Sue Livers, Mr. Larry Garatoni (via phone), Mr. Stewart McMillan, Mr. Steve Schreckengast, Ms. Kimra Schleicher, and Mr. Darrell Zeck

Members absent were: Mr. Lee J. Marchant and Ms. Kaye H. Whitehead

The Trustees considered the following items as permitted under IC 5-14-1.5-6.1(b). For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1 (b) and a description of that subject are included.

- (2) (B) Initiation of litigation that is either pending or has been threatened specifically in writing.
- (5) To receive information about and interview prospective employees
- (7) For discussion of records classified as confidential by state or federal statute.
- (9) To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.

With the Approval of these minutes the Trustees present at the meeting certify that no subject matter was discussed in the executive session other than the subject matter specified in the public notice issued for this meeting.

**B. NOTICES OF MEETING MAILED AND POSTED:**

Trustee Sue Livers serving as secretary confirmed that notices of the April 6, 2017, regular meeting were properly mailed and posted.

**C. APPROVAL OF BOARD MINUTES:**

Trustee Steve Schreckengast moved for approval of the minutes of the February 2, 2017, regular board meeting. Trustee Darrel Zeck seconded the motion and the motion carried unanimously.

**D. COMMITTEE REPORTS:**

**Item 1** Chair Michael Dora reported that the Executive Committee met, and were given updates on personnel reports from Human Resources.

**Item 2** Chair Michael Dora called upon Trustee Schreckengast, Chair of the Committee, to give the **Building, Grounds and Capital Committee Report**. Trustee Schreckengast reported one action item for approval.

Trustee Schreckengast moved for approval of

**Resolution 2017-8**, Request that Ivy Tech Foundation, Inc. or One of its Affiliates Receive a Gift of 6.1 Acres of Real Estate Property in Indianapolis, Region 8/Central Indiana

Trustee Brand seconded the motion, and the motion carried unanimously.

Trustee Schreckengast moved for approval of

**Resolution 2017-9**, Approval to Enter Into an Agreement with the Town of Sellersburg for Permanent Sanitary Sewer Region 13/ Southern Indiana

Trustee Schleicher seconded the motion, and the motion carried unanimously.

The committee received an update on the proposed timeline for any capital projects approved in 2017-2019 biennium.

**Item 3** Chair Dora called upon Trustee Jesse Brand, Chair of the Committee, for a report from the **Budget and Finance Committee**. Trustee Brand reported there were no action items to be considered by the Finance committee. We did receive an update on employee benefits.

**Item 4** Chair Dora called upon Trustee Livers, Member of the Committee, for a report from the **Planning and Education Committee**. Trustee Livers reported there is one action items for approval.

Trustee Livers moved for approval of

**Resolution 2017-10**, Approval of Degree Program

Trustee Hughes seconded the motion, and the motion carried unanimously.

In the absence of Dr. Steve Tincher, Provost, Dr. Russ Baker introduced Dr. Carey Traeger-Huber, Assistant VP of Student Development. She introduced the members of the SGA Presidents' Council. The Council was established in 2011. It consists of 14 members, the elected SGA President from each region. These students serve as the voice of the student body and as liaisons between the students and the College administration. The Council holds monthly business meetings. The members also serve on a variety of regional and state-wide committees. This past fall the Council completed the Student Feedback Project where they met in-person with over 2,300 students to gain their perspectives about Ivy Tech. This spring they have focused on their Legacy Project and have developed a series of recommendations that they will soon share with President Ellspermann regarding Wraparound Services.



This past fall, the Council completed the Student Feedback Project where they met in-person with over 2,300 students to gain their perspectives about Ivy Tech. This spring they have focused on their Legacy Project and have developed a series of recommendations that they will soon share with President Ellspermann regarding Wraparound Services. SGA representatives explained to the board that for this year's project they asked students on the survey what Ivy Tech is doing well, what obstacles they are facing, and several other questions. They observed that many of the obstacles identified by students take place outside the classroom such as work and financial concerns. Concerns regarding on-campus issues included class scheduling and being able to have access to classes that meet their schedule restrictions.

The group said that for the 2017-18 Legacy project they will be focusing on wrap-around services, meaning providing students with access services outside the classroom needed to succeed.

Dr. Ron Sloan, Vice Central of Academic Affairs at East Central and Richmond regions, presented on improving outcomes by changing mindsets. He identified two broad mindset categories. A fixed mindset, is a belief that intelligence is largely predetermined. The growth mindset is that you can grow your intelligence through effort, practice and good strategies. This mindset impacts student engagement in the classroom. Research shows clearly that students with a growth mindset are much more likely to achieve and succeed in their coursework. Five regions of Ivy Tech have been part of a research project through Stanford University for the last several years. Initial results at Ivy Tech show that developing a growth mindset has a strong correlation with achievement, impacting both grade point average and completion. One intervention of 30 minutes is all that is required to make this difference.

Dr. Baker updated the board on the TSAP program, noting that this is a single articulation pathway program that began in Fall 2015 with 12 different Ivy Tech programs. He also shared TSAP regional enrollment trends for TSAP programs, showing that enrollment is growing steadily over the last two academic years. Based on an expansion of TSAP programs being encouraged by the Indiana Commission of Higher Education, he requested approval of two new Associate of Science TSAP degrees in biology and chemistry to be offered starting in the fall 2017. Regional boards are in the process of approving these degrees; state BOT approval is required to formally request approval of these degrees by the CHE.

**Item 5** Chair Dora called upon Trustee McMillan, Chair of the Committee, for a report from the **Audit Committee**. Trustee McMillan reported there are no action items from the Audit Committee.

**Item 6** Chair Dora called upon Trustee Zeck, Chair of the Committee, for a report from the **Workforce Alignment Committee**. Trustee Zeck reported there were no action items for the board to consider. Trustee Zeck reported the committee heard updates on Key Projects and Progress:

**Enrollment Recruitment Enrollment (Recruitment) – High School and other plans by sector and demand**

All Sectors – Awarded State Apprenticeship Expansion grant \$129,503 to support the expansion and creation of apprenticeships in multiple sectors – target Manufacturing and Health Sciences sectors expand model to IT

All – Developing Innovation Center concept at Noblesville and Plainfield in conjunction with schools, employers, DWD and other potential partners. Next steps include development of strategy on a stick.

IPS – Initiating strategy development with Dr. Ferebee and Dr. Legrand for TGEC- and TC-focused programs on-campus with initial cohort in Fall 2017

Manufacturing - Batesville, Greensburg, Madison Models (Industrial Technology, Automation & Robotics, Design Technology) being presented to other schools, including Plainfield and Noblesville

Healthcare - CT in Pre-Nursing Studies has been approved by the RAOC and will be presented to CHE for approval; Once approved this CT will be on the Dual Credit Crosswalk

IT – Industry involvement in the development of innovative high school pathways, including TechHire program (20-week program underway)

Discussions underway with Cisco and Oracle, who want to get into the high school space and who need Ivy Tech partnership; additional discussions with Batesville area employers and high schools for co-op similar to manufacturing pathways

Supply Chain –Meeting with Conexus regarding comprehensive strategy similar to manufacturing

**Retention Targeted effort by sector and demand (ex. cohort, structured scheduling, internship/co-op model)**

Manufacturing - NIMS, Indiana Manufacturers Association, Ivy Tech partnership formalized and announced in February  
Healthcare - CT and TC programs were created, in collaboration with faculty, for the Patient Care Technician role to meet acute care hospital demand; this should also improve Healthcare Specialist completion rates  
IT – TechHire Grant for CompTIA A+ certification in 20 weeks; initiative began end of February and 17/18 students remain engaged  
Supply Chain –Working on high school internship model that could extend into work-based learning opportunities once at Ivy Tech and for other Ivy Tech students through Saferecruiter

### **Partnerships– Innovation plans by sector and demand**

Manufacturing - IMA Career Enhancement concept (Cummins, SIA, BT&D, etc. collaboration); proposals made to SIA; BT&D implementing program via AYD  
Healthcare - TC in Paramedic Science has been approved by RAOC, once approved by CHE, this will be available for Fire Department to use; Discussion with CarDon & Associates for potential 2<sup>nd</sup> statewide AYD MOU; agreement to include the CNA, QMA, LPN & RN roles

IT = TechPoint - building strategic talent pipeline opportunities with key IT partnerships. These include TechPoint, Eleven Fifty Academy (South Bend), Startups, Scale-ups (Perceivant), statewide IT Consultants (TEKsystems), internet service providers (MetroNet), and large Enterprises (Cook Medical and Salesforce)

Agriculture = Evolving partnership with Purdue and Vincennes re: shared VP position, leverage of relationships with FFA and other organizations, summer camps and other concepts

Supply Chain- meeting with CTS and other providers of CDL training. Fort Wayne Ivy Tech program being analyzed for feasibility at other sites for CDL program. Other institutions' programs that provide CDL training for academic credit are being reviewed to see if we can model our program in that format. MSSC partnership with Walmart and Ivy Tech being initiated for Certified Logistics Associate (CLA) and Certified Logistics Technician (CLT)

### **Concerns and Opportunities**

#### **Opportunities**

Partnership with Cummins (T. Linebarger, et al) - convene thought leaders in manufacturing around most critical areas of demand and capabilities of Ivy Tech to meet workforce needs

Partnership with Jobs for America's Graduates (JAG) for a community college model with Ivy Tech

Partnership with Indiana Economic Development Corporation on *Japan in Manufacturing* (JIM) program

AYD partnership, internship opportunities, and hiring connection with Defenders Director for Business and other majors; Central Indiana initially and then other locations

#### **Updates**

Program Review process underway to identify and align programs to demand against enrollment and completions. Quadrant developed to assess:  
Excess capacity/high demand  
At capacity/with high demand  
Excess enrollment/credentials in relationship to demand  
Balanced between enrollment/credentials and demand  
Regional Planning Sessions – Involve wider group of WA and AA Stakeholders; Workforce Alignment Team support  
By mid-April  
English 111 changes for TC purposes approved by RAOC; TC general education was changed to 0-18 credits with no specific general education courses required  
Workforce Alignment Consultative Training completed; DWD participated & collaborating – common process, share contacts, notes, referrals

Workforce Alignment continues to move quickly, but collaboratively with others parts of the organization in the College.

#### **E. TREASURER’S REPORT:**

Chair Dora called upon Trustee Brand for the Treasurer’s Report in absence of Senior Vice President Chris Ruhl

Fiscal Year 2017 through March 31 (9 months)

Operating Revenue

\$404 million

\$13 million below budget

\$10 million (2.5%) below prior year; but note that Summer fees were assessed in March 2016 but will not be assessed until April 2017; excluding the timing impact of Summer tuition, operating revenue is \$5 million (1.3%) below prior year

Operating Expenses

\$348 million

\$19 million below budget

\$5.5 million (1.7%) higher than prior year; but note that March had a third bi-weekly payroll vs. two last year (the third bi-weekly payroll occurred in April of fiscal year 2016). Excluding the timing impact of the 3<sup>rd</sup> payroll, expenses were \$2.3 million (0.7%) higher than prior year

Including encumbrances and expected liabilities, operating expenses are projected at \$460-\$465 million for the full year

Including expected summer tuition revenue and remaining state appropriations, less write-offs, operating revenues are projected at \$470-\$475 million for the year

Trustee Brand moved for approval of the Treasurer's Report.

Trustee Schreckengast seconded the motion, and the motion carried unanimously.

#### **F. STATE OF THE COLLEGE**

Chair Dora called upon President Ellspermann for State of the College

President Ellspermann presented Ivy Oscar to Student State Board Representative Daniel Blough representing the Southern Indiana Region graduating with a degree in Criminal Justice. Student Hutch Hutchison gave his story regarding path to Ivy Tech.

President Ellspermann provided updates on the Strategic Planning Process, Ivy Learn Implementation, Face to Face Orientation Kicking off previously a 30 min online video now a campus led face to face experience, Partnership with Emplify for full time faculty/staff engagement survey for baseline engagement and pulse surveys, 2018 Budget process, Legislative report, HB 1001 capital includes Kokomo, Muncie and \$3 million earmarked for Fort Wayne and Reverse Transfer, CHE Agenda Bill HB 1281 amended to include Reverse Transfer "study" by Commission for Higher Education

#### **G. OLD BUSINESS**

Chair Dora called for old business, and there was none.

#### **H. NEW BUSINESS**

Chair Dora called for new business.

Trustee Schreckengast moved for approval of:

**Resolution 2017-11**, Appointment Regional Trustee-Lafayette

Trustee Anker seconded the motion, and the motion carried unanimously.

Trustee Zeck moved for approval of:

**Resolution 2017-12**, Amendment to State Board By-Laws to Change Name of Corporate College Committee to the Workforce Alignment Committee

Trustee Hughes seconded the motion, and the motion carried unanimously.

Trustee Anker moved for approval of:

**Resolution 2017-13**, Appointment of Regional Trustees-Central Indiana

Trustee Livers seconded the motion, and the motion carried unanimously.

**ADJOURNMENT**

With no further business to come before the Board, Chairman Dora adjourn the meeting.

**STATE TRUSTEES  
IVY TECH COMMUNITY COLLEGE**

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**Michael Dora, Chairman**

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**Lillian Sue Lives, Secretary**

**Dated February 3, 2017**

**Prepared by Gretchen L. Keller, Recording Secretary**

**AUTHORIZE THE COLLEGE TO SUBMIT A REQUEST TO PROCEED WITH THE  
RENOVATION PROJECT OF UP TO \$2,952,000,  
REGION 7/TERRE HAUTE INDIANA**

**RESOLUTION NUMBER 2017-14**

**WHEREAS**, Ivy Tech Community College of Indiana has identified a need to create a Precision Agriculture Equipment Technology “Center of Excellence” at the Terre Haute Campus which will allow Ivy Tech to meet the needs of students and industry alike, and

**WHEREAS**, in the Wabash Valley Region there is a need for this training but there is a lack of necessary lab and associated space, and

**WHEREAS**, to create the lab space needed for the Precision Agriculture Program, the Region will repurpose 30,672 square feet of unused warehouse space at 1650 E. Industrial Drive (Doughmaker Building) for a cost of up to \$2,952,000, and

**WHEREAS**, the Region has acquired the following funding for the project:

Economic Development Administration grant	\$1,191,047
TIF funds from Vigo County Redevelopment Commission	\$ 250,000
Ivy Tech Foundation Loan	\$ 564,942
Donations, in-kind gifts, College funds	\$ 956,011, and

**WHEREAS**, the Regional Board of Trustees has approved this project and requests the approval of the State Trustees, and

**WHEREAS**, pursuant to Indiana Code 21-33-3 before a state educational institution may proceed with a construction project costing in excess of two million dollars, the Governor must approve the project and its funding upon recommendation by the State Budget Agency following a review by the Commission for High Education, and

**NOW THEREFORE BE IT RESOLVED**, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to ask the Commission for Higher Education, State Budget Committee and the Governor of the State of Indiana for approval to proceed with the Terre Haute Precision Agriculture Equipment Technology Center of Excellence, as required for projects over \$2 million, and

**FURTHER BE IT RESOLVED**, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to execute all necessary documents for the above stated project after the documents have been approved by the College General Counsel.

**State Trustees**  
**Ivy Tech Community College of Indiana**

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**Michael Dora, Chairman**

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**Lillian Sue Livers, Secretary**

**Dated June 8, 2017**



**AUTHORIZE THE COLLEGE TO SUBMIT A REQUEST TO PROCEED WITH THE  
RENOVATION & CONSTRUCTION PROJECT OF UP TO \$43,169,360,  
REGION 5 /KOKOMO INDIANA**

**RESOLUTION NUMBER 2017-15**

**WHEREAS**, in Resolution 2016-29 the Trustees directed the President of the College to submit the 2017-2018 Legislative Request for Capital Funds, and

**WHEREAS**, the College submitted the Kokomo Renovation and Addition project in the amount \$43,163,300, which included a request of \$40,200,000 in bonding authority with the balance of \$2,969,360 to be fundraised by the Kokomo Region, and

**WHEREAS**, the Indiana General Assembly has approved the Kokomo Renovation and Addition project in the amount of \$40,200,000 in bonding authority for Ivy Tech for the 2017-2019 biennium, and

**WHEREAS**, pursuant to Indiana Code 21-33-3 before a state educational institution may proceed with a construction project costing in excess of two million dollars, the Governor must approve the project and its funding upon recommendation by the State Budget Agency following a review by the Commission for High Education, and

**WHEREAS**, the College is seeking approval from the State Trustees to submit the Kokomo Renovation and Addition project in the total amount of \$43,163,360 to the state agencies and the Governor for approval to proceed with the project, and

**NOW THEREFORE BE IT RESOLVED**, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to ask the Commission for Higher Education, State Budget Committee and the Governor of the State of Indiana for approval to proceed with the Kokomo Renovation and Addition Project, and

**FURTHER BE IT RESOLVED**, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to execute all necessary documents for the above stated project after the documents have been approved by the College General Counsel.

**State Trustees  
Ivy Tech Community College of Indiana**

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**Michael Dora, Chairman**

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**Lillian Sue Livers, Secretary**

**Dated June 8, 2017**

**AUTHORIZE THE COLLEGE TO SUBMIT A REQUEST TO PROCEED WITH THE  
CONSTRUCTION & RENOVATION PROJECT OF UP TO \$43,027,234,  
REGION 6/MUNCIE INDIANA**

**RESOLUTION NUMBER 2017-16**

**WHEREAS**, in Resolution 2016-29 the Trustees directed the President of the College to submit the 2017-2018 Legislative Request for Capital Funds, and

**WHEREAS**, the College submitted the Muncie Renovation and Addition project in the amount \$43,027,234, which included a request of \$38,700,000 in bonding authority with the balance of \$4,327,234 to be fundraised by the Muncie Region, and

**WHEREAS**, the Indiana General Assembly has approved the Muncie Renovation and Addition project in the amount of \$38,700,000 in bonding authority for Ivy Tech for 2017-2019 biennium, and

**WHEREAS**, pursuant to Indiana Code 21-33-3 before a state educational institution may proceed with a construction project costing in excess of two million dollars, the Governor must approve the project and its funding upon recommendation by the State Budget Agency following a review by the Commission for High Education, and

**WHEREAS**, the College is seeking approval from the State Trustees to submit the Muncie Renovation and Addition project in the amount of \$43,027,234 to the state agencies and Governor for approval to proceed with the approved project.

**NOW THEREFORE BE IT RESOLVED**, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to request the Commission for Higher Education, State Budget Committee and the Governor of the State of Indiana for approval to proceed with the Muncie Construction & Renovation Project, and

**FURTHER BE IT RESOLVED**, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to execute all necessary documents for the above stated project after the documents have been approved by the College General Counsel.

**State Trustees  
Ivy Tech Community College of Indiana**

\_\_\_\_\_  
**Michael Dora, Chairman**

\_\_\_\_\_  
**Lillian Sue Livers, Secretary**

**Dated June 8, 2017**

**APPROVAL OF CONTRACT WITH AMERICAN STRUCTUREPOINT, INC. FOR ARCHITECTURE & ENGINEERING SERVICES FOR 2017-2019 CAPITAL PROJECT AT KOKOMO MAIN CAMPUS, REGION 5/KOKOMO INDIANA**

**RESOLUTION NUMBER 2017-17**

**WHEREAS**, the Kokomo Renovation and Addition project approved in 2017-2019 biennium capital budget includes an addition to two current buildings and renovation to four buildings on the Kokomo Campus, and

**WHEREAS**, the total estimated cost for the project is \$43,163,360, and

**WHEREAS**, after an evaluation process and staff review, American Structurepoint, Inc. has been selected as the preferred bid for architectural and engineering services in the amount of \$1,814,400, and

**WHEREAS**, the bid process has been completed in accordance Indiana law related to Construction Manager as Constructor (CMc) practices, and

**WHEREAS**, contracts exceeding \$500,000 require approval by State Board of Trustees, and

**NOW THEREFORE BE IT RESOLVED** that the State Trustees of Ivy Tech Community College of Indiana do hereby approve the contract with American Structurepoint, Inc. in the amount of \$1,814,400, and

**FURTHER BE IT RESOLVED**, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and execute the contract with said firm after the documents have been approved by the College General Counsel.

**State Trustees  
Ivy Tech Community College of Indiana**

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**Michael Dora, Chairman**

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**Lillian Sue Livers, Secretary**

**Dated June 8, 2017**

**APPROVAL OF CONTRACT WITH RATIO ARCHITECTS, INC. FOR  
ARCHITECTURE & ENGINEERING SERVICES FOR 2017-2019 CAPITAL PROJECT  
AT MUNCIE MAIN CAMPUS LOCATIONS, REGION 6/MUNCIE INDIANA**

**RESOLUTION NUMBER 2017-18**

**WHEREAS**, the Muncie Construction and Renovation project approved in 2017-2019 biennium capital budget includes an addition to Cowan Road, Renovation and Construction at Downtown location, and

**WHEREAS**, the total estimated cost for the project is \$43,027,234, and

**WHEREAS**, after an evaluation process and staff review Ratio Architects, Inc. has been selected as the preferred bid for architectural and engineering services in the amount of \$2,075,000, and

**WHEREAS**, the bid process has been completed in accordance with Indiana law related to Construction Manager as Constructor (CMc) practices, and

**WHEREAS**, contracts exceeding \$500,000 require approval by State Board of Trustees, and

**NOW THEREFORE BE IT RESOLVED** that the State Trustees of Ivy Tech Community College of Indiana do hereby approve the contract with Ratio Architects, Inc. in the amount of \$2,075,000, and

**FURTHER BE IT RESOLVED**, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and execute the contract with said firm after the documents have been approved by the College General Counsel.

**State Trustees  
Ivy Tech Community College of Indiana**

\_\_\_\_\_  
**Michael Dora, Chairman**

\_\_\_\_\_  
**Lillian Sue Livers, Secretary**

**Dated June 8, 2017**

**APPROVAL OF A THREE-YEAR VOLUME EES LICENSE AGREEMENT WITH  
MICROSOFT RESELLER SHI (formerly Software House International)**

**RESOLUTION NUMBER 2017-19**

**WHEREAS**, the College will enter into a three-year Enrollment for Education Solution (EES) volume license agreement with Microsoft reseller, SHI, to provide software licenses for Microsoft products used on College computing equipment;

**WHEREAS**, the College as a member of the Indiana Higher Education Licensing Consortium (INHELIC) sought proposals from bidders to provide the College with software licenses for Microsoft products used on College computing equipment at a competitive price;

**WHEREAS**, the College by joining with INHELIC was able to harness the multi-school buying power to purchase Microsoft products on a cost basis that is 3.1% less than Microsoft's prices;

**WHEREAS**, the College utilizes Microsoft licenses throughout the College for end user software and network services;

**WHEREAS**, the term of this new EES Agreement would be three years commencing on August 1, 2017 and continuing through July 31, 2020 at a cost not to exceed \$1,150,000;

**WHEREAS**, the State Board of Trustees of Ivy Tech Community College must approve any purchase by the College exceeding \$500,000.

**NOW THEREFORE BE IT RESOLVED**, that the State Board of Trustees authorize and direct the College President, or his designee, to enter into a three-year Agreement with SHI to provide the College with software licenses for Microsoft products after the contract has been approved by the College General Counsel.

**State Trustees  
Ivy Tech Community College of Indiana**

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**Michael Dora, Chairman**

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**Lillian Sue Livers, Secretary**

**Dated: June 8, 2017**

**APPROVAL OF A THREE-YEAR AGREEMENT WITH DELL MARKETING, L.P. TO PROVIDE THE COLLEGE WITH COMPUTING AND PERIPHERAL EQUIPMENT**

**RESOLUTION NUMBER 2017-20**

**WHEREAS**, the College will enter into a three-year Agreement with Dell Marketing, L.P., to provide computing and peripheral equipment for the various labs and offices at all campuses;

**WHEREAS**, the College sought proposals from bidders to provide the College with Dell computing and peripheral equipment that best meets the College's functional and technical requirements at a competitive price;

**WHEREAS**, based on evaluations and negotiations with Dell Marketing, L.P. and other RFP respondents, the College has determined that Dell Marketing, L.P. offered the lowest total cost to the College for computing and peripheral equipment.

**WHEREAS**, standardizing on Dell products reduces desktop support complexity leading to lower costs for maintenance and training;

**WHEREAS**, the term of this Agreement would be three years commencing on July 16, 2017 and continuing through July 15, 2020;

**WHEREAS**, the State Board of Trustees of Ivy Tech Community College must approve any purchase by the College exceeding \$500,000.

**NOW THEREFORE BE IT RESOLVED**, that the State Board of Trustees authorize and direct the College President, or his designee, to enter into a three-year Agreement with Dell Marketing, L.P. to provide the College with computing and peripheral equipment after the contract has been approved by the College General Counsel.

**State Trustees  
Ivy Tech Community College of Indiana**

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**Michael Dora, Chairman**

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**Lillian Sue Livers, Secretary**

**Dated: June 8, 2017**

**APPROVAL OF A ONE-YEAR AGREEMENT WITH ORACLE AMERICA, INC. TO PROVIDE THE COLLEGE WITH THE DATABASE REQUIRED FOR BANNER**

**RESOLUTION NUMBER 2017-21**

**WHEREAS**, the College will enter into a one-year Agreement with Oracle America, Inc., to provide the College with the database engine that drives Banner;

**WHEREAS**, the current enterprise agreement (EA) with Oracle America, Inc. expires on June 30, 2017;

**WHEREAS**, the College has successfully negotiated a new enterprise agreement (EA) with Oracle America, Inc. for various key software titles manufactured by Oracle America, Inc. and critical to the continued ability of the College to meet its educational mission;

**WHEREAS**, based on the negotiations with Oracle America, Inc., the Office of Technology has determined that the price the College negotiated with Oracle America, Inc. is the lowest possible cost to the College for the software that will meet the College's ongoing needs;

**WHEREAS**, the term of this new enterprise agreement would be one year commencing on July 1, 2017 and continuing through June 30, 2018 for a cost not to exceed \$1,550,000;

**WHEREAS**, the State Board of Trustees of Ivy Tech Community College must approve any purchase by the College exceeding \$500,000.

**NOW THEREFORE BE IT RESOLVED**, that the State Board of Trustees authorize and direct the College President, or his designee, to enter into a one-year Agreement with Oracle America, Inc. to provide the College with the database engine that drives Banner consistent with the terms described above after the Finance Agreement has been approved by the College General Counsel.

**State Trustees  
Ivy Tech Community College of Indiana**

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**Michael Dora, Chairman**

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**Lillian Sue Livers, Secretary**

**Dated: June 8, 2017**

**APPROVAL OF THE STUDENT FEE RATES FOR FISCAL YEARS 2018 – 2019**

**RESOLUTION NUMBER 2017-22**

**WHEREAS**, the State of Indiana requires all State Supported Colleges and Universities to establish tuition and mandatory fees for a two-year period, and

**WHEREAS**, for the State to improve the educational attainment and prosperity of its residents, the College will need to recruit, retain, complete and place into high wage, high demand occupations significantly more students on an annual basis, and

**WHEREAS**, the College serves the most complex student body of any State supported college or university as evidenced by the number of College students receiving Pell grants, the number of special populations served by the College and the number of College students needing remediation, and

**WHEREAS**, the College's in-state student fees are the lowest amongst all State Supported Colleges and Universities.

**NOW THEREFORE BE IT RESOLVED**, that the general fee will be \$137.85 for 2017-18 Fall, Spring and Summer Semesters. The general fee will be \$140.61 for the 2018-19 Fall, Spring and Summer Semesters. The above general fee is a per semester credit hour for in-state tuition students, except there will be no general fee charged for senior scholars or high school-based dual credit. \$1 per semester credit hour shall be allocated to enrich co-curricular student life activities across the College consistent with Resolution 2013-13, and

**BE IT FURTHER RESOLVED**, that the general fee will be \$161.67 for 2017-18 and \$164.90 for 2018-19 per semester credit hour for out-of-state students taking online courses, and

**BE IT FURTHER RESOLVED**, that the general fee will be \$269.69 for 2017-18 and \$275.08 for 2018-19 per semester credit hour for out-of-state students. \$1 per semester credit hour shall be allocated to enrich co-curricular student life activities across the College consistent with Resolution 2013-13, and

**BE IT FURTHER RESOLVED**, that the technology fee will be \$60.00 for 2017-18 and \$75.00 for 2018-19 per student per semester, except there will be no technology fee charged for high school-based dual credit and building trades apprentice students, and that the proceeds of the technology fee will be used for the technology needs of the College and technology-driven tools to increase student engagement and experience, and

**BE IT FURTHER RESOLVED**, that there will be a charge of \$20.00 for 2017-18 and 2018-19 per semester credit hour for Internet-based distance education courses to be used for the development of statewide distance education programs and other costs associated with providing distance education, and

**BE IT FURTHER RESOLVED**, that there will be a charge of \$125 per semester for students in either the Nursing Program, Practical Nursing Program or Dental Hygiene Program, \$25 per semester for students in the Paralegal Program and \$200 per semester for students in the Radiation Therapy Program, and

**BE IT FURTHER RESOLVED**, that the Ivy Institute of Technology will utilize the approved rates to calculate the amount charged for each program offered, and

**BE IT FURTHER RESOLVED**, that these fees will remain effective until modified by the State Trustees.



**State Trustees  
Ivy Tech Community College**

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**Michael Dora, Chairman**

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**Lillian Sue Livers, Secretary**

**Dated: June 8, 2017**

**APPROVAL OF THE COLLEGE 2017-18 FISCAL YEAR  
OPERATING BUDGET**

**RESOLUTION NUMBER 2017-23**

**WHEREAS**, the 2017-2018 fiscal year operating budget for the College needs to be adopted, and

**WHEREAS**, the general fund unrestricted recurring operating revenue estimate for the 2017-2018 fiscal year, as recommended by the administration, totals \$494,533,882 and general fund unrestricted operating reserve totals \$208,823,720, as illustrated on Exhibit A as attached hereto, and

**WHEREAS**, the operating expenditure budget is within this revenue as projected, as illustrated on Exhibit B as attached hereto, and

**WHEREAS**, additional restricted funds are anticipated, and expenditures are to be budgeted within these projections,

**NOW THEREFORE BE IT RESOLVED**, that the State Board of Trustees does hereby approve the revenue estimates and budget allocations for the 2017-2018 fiscal year as attached hereto (Exhibits A and B) at a total of \$703,357,602 and

**BE IT FURTHER RESOLVED**, that each budget allocation as hereby approved shall be adjusted by the Senior Vice President/Chief Financial Officer after the year end 2016-2017 closing to reflect the actual revenue and expense budget of each such unit, and

**BE IT FURTHER RESOLVED**, the Senior Vice President/Chief Financial Officer, as directed by the President, shall affect a reduction or increase to these budget allocations as necessary in order to maintain a balanced budget for the fiscal year. Such action may occur whenever it is determined that budgeted revenue is not being collected as has been projected, or to adjust for a significant shift in enrollment between regions or sites, or to adjust for changes in other income or expenses. All such budget increases or decreases during the fiscal year shall be reported to the Board by the Senior Vice President Chief/Financial Officer at its next meeting subsequent to such action, and

**BE IT FURTHER RESOLVED**, that the amounts included in the Reserve Accounts may be allocated to the respective regions and sites as needed for the specified purposes by the Senior Vice President/Chief Financial Officer when approved by the President, and

**BE IT FURTHER RESOLVED**, that the restricted funds awarded to the College may be expended for their intended purposes within the mission of the College, and that addition of such funds will be reported to this Board by the Senior Vice President/Chief Financial Officer at its next board meeting, and

**BE IT FURTHER RESOLVED**, that debt service funds may be expended for the payment of interest, principal reduction, or other related costs, and that expenditures in excess of \$500,000 will be reported to this Board at its next board meeting by the Senior Vice President/Chief Financial Officer following such expenditure, and

**BE IT FURTHER RESOLVED**, that revenues received from Auxiliary Enterprises, may be expended for their intended purpose of paying for the obligations of the Auxiliary Enterprises Fund, and

**BE IT FURTHER RESOLVED**, that the Board approves the annual allocation of funds for all utilities, local phone service and postage, the projected expenditure of \$47,828,765 for employee health savings accounts, health and dental insurances and administrative costs, and the specific contracts listed on Exhibit C that

obligates the College to expenditures exceeding \$500,000 and authorizes the President to enter into such contracts with the vendors listed or with alternative vendors if circumstances warrant, with any such changes reported to the Board at its next regularly scheduled meeting.

**State Trustees  
Ivy Tech Community College of Indiana**

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**Michael Dora, Chairman**

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**Lillian Sue Livers, Secretary**

**Dated: June 8, 2017**

**EXHIBIT A**

**IVY TECH COMMUNITY COLLEGE OF INDIANA  
2017-18 TOTAL OPERATING REVENUE ESTIMATE**

**State Appropriation:**

General - Operating	\$ 223,958,629	
Dual Credit	12,989,150	
Fee Replacement	<u>30,827,379</u>	
Total State Appropriation		\$ 267,775,158

**Tuition and Mandatory Student Fees:**

In-State (2% increase) - \$137.85	\$ 171,781,576	
Out-of-State (2% Increase) - \$269.69	6,683,233	
Out-of-State Distance Education (2% Increase) - \$161.67	<u>2,435,914</u>	
Total Student Fees		180,900,723
(\$1,308,008 - R&R Fee Revenue - \$1.00/cr.hr. is included in the \$171,781,576)		
(\$1,223,662 - Student Activity Fee Revenue - \$1.00/cr.hr. is included in the \$171,781,576)		
Internet-Based Distance Ed Fee - \$20.00 Per Credit Hour (\$0 Increase)		8,753,647
Technology Fee - \$60 Per Semester (\$0 Increase)		9,654,240

**Transfers In:**

Lawrenceburg Project - 2016-17 Gaming Revenue*	\$ 100,000	
Total Transfers In		100,000

**Other Revenue:**

Regional Estimates:		
Miscellaneous Fees		
-- Regular Credit	\$ 8,289,622	
-- Non-Credit & Workforce Alignment Charges	9,576,203	
Other Income (Gifts, Grants, Overhead, etc.)	3,277,171	
College-wide	2,115,518	
Departmental Other Revenue	1,391,600	
Investment Income	<u>2,700,000</u>	
Total Other Revenue		<u>27,350,114</u>

**Total Unrestricted Operating Revenue Estimate** **\$ 494,533,882**

2016-17 Year-end Close Reserve Estimates \$ 208,823,720

<b>EXHIBIT B</b>			
<b>IVY TECH COMMUNITY COLLEGE OF INDIANA</b>			
<b>SUMMARY OF ALL RECOMMENDED ALLOCATIONS BY SITE</b>			
	<b>2017-18</b>	<b>2016-17</b>	
	<b>Recommended</b>	<b>Year-end</b>	
	<b>Budget</b>	<b>Reserve</b>	
<b>Region/Site</b>	<b>Allocation</b>	<b>Estimate</b>	<b>Total</b>
Gary	\$ 13,292,323	\$ 49,307	\$ 13,341,630
Valparaiso	11,050,546	682,471	11,733,017
East Chicago	5,873,692	52,677	5,926,369
Michigan City	3,356,312	239,028	3,595,340
<b>Total Northwest</b>	<b>\$ 33,572,873</b>	<b>\$ 1,023,483</b>	<b>\$ 34,596,356</b>
South Bend	\$ 18,317,461	\$ -	\$ 18,317,461
Warsaw	3,585,084	-	3,585,084
Elkhart	3,647,789	-	3,647,789
<b>Total North Central</b>	<b>\$ 25,550,334</b>	<b>\$ -</b>	<b>\$ 25,550,334</b>
Fort Wayne	\$ 32,610,044	\$ 5,461,569	\$ 38,071,613
Wabash	414,591	(23,993)	390,598
<b>Total Northeast</b>	<b>\$ 33,024,635</b>	<b>\$ 5,437,576</b>	<b>\$ 38,462,211</b>
Lafayette	\$ 25,311,769	\$ 8,399,392	\$ 33,711,161
Kokomo	\$ 13,618,209	\$ 2,585,124	\$ 16,203,333
Logansport	2,817,682	766,017	3,583,699
<b>Total</b>	<b>\$ 16,435,891</b>	<b>\$ 3,351,141</b>	<b>\$ 19,787,032</b>
Muncie	\$ 17,769,661	\$ 500,000	\$ 18,269,661
Anderson	6,335,881	2,200,000	8,535,881
Marion	3,722,790	1,600,000	5,322,790
<b>Total East Central</b>	<b>\$ 27,828,332</b>	<b>\$ 4,300,000</b>	<b>\$ 32,128,332</b>
Wabash Valley	\$ 20,267,925	\$ 7,100,000	\$ 27,367,925
Indianapolis	\$ 62,076,020	\$ 12,927,595	\$ 75,003,615
Franklin	2,262,402	(275,173)	1,987,229
Greencastle	2,563,277	(103,504)	2,459,773
Noblesville	1,077,232	(189,746)	887,486
<b>Central Indiana</b>	<b>\$ 67,978,931</b>	<b>\$ 12,359,172</b>	<b>\$ 80,338,103</b>
Richmond	\$ 11,207,450	\$ 4,755,407	\$ 15,962,857
Columbus	\$ 13,913,323	\$ 5,283,056	\$ 19,196,379
Madison	\$ 6,745,325	\$ 3,717,829	\$ 10,463,154
Lawrenceburg	7,272,210	1,786,746	9,058,956
<b>Total Southeast</b>	<b>\$ 14,017,535</b>	<b>\$ 5,504,575</b>	<b>\$ 19,522,110</b>
Southwest	\$ 22,638,094	\$ 5,225,000	\$ 27,863,094
Southern Indiana	\$ 17,132,799	\$ 8,782,210	\$ 25,915,009
Bloomington	\$ 22,853,211	\$ 4,900,000	\$ 27,753,211
College-wide Accounts	\$ 46,373,250		46,373,250
<b>Total Regions/Sites</b>	<b>\$ 398,106,352</b>	<b>\$ 76,421,012</b>	<b>\$ 474,527,364</b>
President's Special Projects Fund	1,000,000		1,000,000
Office of Information Technology	32,739,630		32,739,630
Center For Instructional Technology	1,734,663		1,734,663
Transfers Out	32,410,025		32,410,025
State-wide Support	28,543,212	132,402,708	160,945,920
<b>Total College</b>	<b>\$ 494,533,882</b>	<b>\$ 208,823,720</b>	<b>\$ 703,357,602</b>

<b>EXHIBIT C</b>		
<b>Service/Line of Coverage</b>	<b>Estimated Amount</b>	<b>Vendor</b>
<b>Health Plan</b>		
Employee Group Medical Insurance	\$ 45,259,705	Anthem, Express Scripts, Chard Snyder
Employee Group Dental Insurance	\$ 2,569,060	Delta Dental
<b>Risk Management</b>		
Risk Mgmt. Broker/Consultant, Property, Crime, Fiduciary, Auto, Out of State Worker's Comp, General, Umbrella, Professional, Educator's Legal Liability, Foreign Liability, Aviation, Cyber Liability, Worker's Compensation (Excess and TPA), Student Accident	\$ 2,600,000	Arthur J Gallagher, Travelers, United Educators, Old Republic Insurance Co., Beazley (Lloyd's London), ACE American Insurance Co., Midwest Employers Casualty Company and JWF
Unemployment	\$ 1,000,000	Equifax and Department of Workforce Development

**APPROVAL TO ENTER INTO A STATEMENT OF WORK FOR STUDENT  
COACHING PROGRAMS, OFFICE OF THE PRESIDENT/STATEWIDE**

**RESOLUTION NUMBER 2017-24**

**WHEREAS**, the Indiana Commission for Higher Education (CHE) entered into a Master Services Agreement with Inside Track in June of 2014, and

**WHEREAS**, the purpose of the agreement was to increase retention levels of 21st Century scholarship recipients (21st Century Scholars) at Ivy Tech Community College by providing coaching programs and other retention services to the 21st Century Scholars, and

**WHEREAS**, 21st Century Scholars receiving coaching have experienced a fall-to-spring retention rate that is five to ten percentage points higher than the historical average for this group, and

**WHEREAS**, the cost of Inside Track's services for 2017-18 will not be greater than \$1,025,000, which includes 1,500 Ivy Tech students for the entire academic year and approximately 1,300 online students in each of the fall and spring terms, and

**WHEREAS**, pursuant to its By-Laws the Board of Trustees must approve any contract imposing a financial obligation on the College in excess of \$500,000;

**NOW THEREFORE BE IT RESOLVED**, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to execute all necessary documents for the above stated project after the documents have been approved by the College General Counsel.

**State Trustees  
Ivy Tech Community College of Indiana**

\_\_\_\_\_  
**Michael Dora, Chairman**

\_\_\_\_\_  
**Lillian Sue Livers, Secretary**

**Dated June 8, 2017**

## APPROVAL OF DEGREE PROGRAMS

### RESOLUTION 2017-25

**WHEREAS**, Ivy Tech Community College of Indiana has identified the importance of providing educational opportunities aligned with workforce needs, and

**WHEREAS**, Ivy Tech currently offers Certificates and/or Technical Certificates in Diesel Heavy Truck, Truck Chassis Systems, Advanced Diesel Electronic Controls, Fire Fighter and Environmental that apply to a current applicable Associate of Applied Science degree

**WHEREAS**, workforce needs support separate associate degrees in Diesel Technology, in Fire Science and in Environmental Health and Safety,

**NOW THEREFORE BE IT RESOLVED** that the State Trustees do hereby approve the following Associate of Applied Science (AAS) degrees to be offered by the College.

*Associate of Applied Science (ASS) in Diesel Technology*

*Associate of Applied Science (AAS) in Fire Science*

*Associate of Applied Science (AAS) in Environmental Health and Safety*

**STATE TRUSTEES  
IVY TECH COMMUNITY COLLEGE**

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**Michael Dora, Chairman**

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**Lillian Sue Livers, Secretary**

**Dated June 8, 2017**



**APPROVAL OF STUDENT REPRESENTATIVE LIAISONS  
TO THE IVY TECH STATE TRUSTEES**

**RESOLUTION 2017-26**

**WHEREAS**, The Ivy Tech Community College Board of Trustees established under IC 21-22-3 does not consist of a student member of the Board of Trustees, and

**WHEREAS**, all other state educational institutions board of trustees in the State of Indiana include a student member of their state trustees, and

**WHEREAS**, the Ivy Tech Student Government Association President's Council has recommended that the State Trustees allow student liaisons to attend and participate in the meetings of the Ivy Tech Trustees;

**WHEREAS**, the SGA's President Council recommends two (2) Ivy Tech students serve as nonvoting members of the State Trustees and be allowed to participate in all public meetings of the Trustees, and

**WHEREAS**, the two Ivy Tech students chosen to serve must be SGA Presidents' Council members, and

**WHEREAS**, the SGA President's Council has established an application process for selecting the Ivy Tech student representative liaisons, and

**WHEREAS**, the President of the College shall make the appointment of the student representative liaisons following the application process, and

**NOW THEREFORE BE IT RESOLVED**, that State Board of Trustees for Ivy Tech Community College approves of having two (2) student representative liaisons to the Board of Trustees who shall be allowed to participate as nonvoting members of the Trustees during all public meetings of the Trustees and shall serve for a period of one year from their appointment which shall be made during August of each year and they shall be be entitled to receive per diem and travel expense reimbursement in manner consistent with the State Trustees and College policy.

**State Trustees  
Ivy Tech Community College of Indiana**

\_\_\_\_\_  
**Michael Dora, Chairman**

\_\_\_\_\_  
**Lillian Sue Livers, Secretary**

**Date June 8, 2017**

**REAPPOINTMENT OF REGIONAL TRUSTEES  
COLUMBUS**

**RESOLUTION NUMBER 2017-27**

**WHEREAS**, the Columbus Regional Board would like to appoint two members to the Columbus Regional Trustees, and

**WHEREAS**, the Columbus Regional Board Nominating Committee has agreed to recommend the individuals listed below to each serve a three year term on the Columbus Regional Board of Trustees;

<b>NAME</b>	<b>CONSTUTUENCY</b>
Kathy Oren	At Large
Derek Kintner	Labor

**AND WHEREAS**, the recommended candidates meet all of the attributes and expectations delineated in Resolution Number 2008-53;

**NOW THEREFORE BE IT RESOLVED**, that Kathy Oren and Derek Kintner are hereby appointed as regional trustees for Ivy Tech Community College of Indiana – Columbus, effective immediately,

**AND FURTHER BE IT RESOLVED**, Kathy Oren and Derek Kintner will each serve through June 30, 2020, or the date, on which successors are duly appointed, whichever is later.

**STATE TRUSTEES  
IVY TECH COMMUNITY COLLEGE**

\_\_\_\_\_  
**Michael Dora, Chairman**

\_\_\_\_\_  
**Lillian Sue Livers, Secretary**

**Dated June 8, 2017**

**APPOINTMENT OF REGIONAL TRUSTEES  
Southeast**

**RESOLUTION NUMBER 2017-28**

**WHEREAS**, the Southeast Regional Board would like to appoint two members to the Southeast Regional Trustees, and

**WHEREAS**, the Southeast Regional Board Nominating Committee has agreed to recommend the individuals listed below to each serve a three year term on the Southeast Regional Board of Trustees;

<b>NAME</b>	<b>CONSTITUENCY</b>
Kenzie W. Bentle	Education
Harold Hunt	Commerce

**AND WHEREAS**, the recommended candidates meet all of the attributes and expectations delineated in Resolution Number 2008-53;

**NOW THEREFORE BE IT RESOLVED**, that Kenzie W. Bentle and Harold Hunt are hereby appointed as regional trustees for Ivy Tech Community College of Indiana – Southeast, effective immediately,

**AND FURTHER BE IT RESOLVED**, Kenzie W. Bentle and Harold Hunt will each serve through June 30, 2020, or the date, on which successors are duly appointed, whichever is later.

**STATE TRUSTEES  
IVY TECH COMMUNITY COLLEGE**

\_\_\_\_\_  
**Michael Dora, Chairman**

\_\_\_\_\_  
**Lillian Sue Livers, Secretary**

**Dated June 8, 2017**

**APPOINTMENT OF REGIONAL TRUSTEES  
Wabash Valley**

**RESOLUTION NUMBER 2017-29**

**WHEREAS**, the Wabash Valley Regional Board would like to appoint one member to the Wabash Valley Regional Trustees, and

**WHEREAS**, the Wabash Valley Regional Board Nominating Committee has agreed to recommend the individual listed below to serve a three year term on the Wabash Valley Regional Board of Trustees;

<b>NAME</b>	<b>CONSTITUENCY</b>
Steven M. Holman	Commerce

**AND WHEREAS**, the recommended candidates meet all of the attributes and expectations delineated in Resolution Number 2008-53;

**NOW THEREFORE BE IT RESOLVED**, that Steven M. Holman is hereby appointed as regional trustee for Ivy Tech Community College of Indiana – Wabash Valley, effective immediately,

**AND FURTHER BE IT RESOLVED**, Steven M. Holman will serve through June 30, 2020, or the date, on which successors are duly appointed, whichever is later.

**STATE TRUSTEES  
IVY TECH COMMUNITY COLLEGE**

\_\_\_\_\_  
**Michael Dora, Chairman**

\_\_\_\_\_  
**Lillian Sue Livers, Secretary**

**Dated June 8, 2017**

# Building, Grounds and Capital Committee

June 8, 2017



**CHANGING LIVES  
MAKING INDIANA GREAT**

# Buildings Grounds and Capital Discussions

## Construction and Land Acquisition Topics (Resolutions)

- A. Region 7; Terre Haute; Request to Proceed, Precision Agriculture
- B. Region 5; Request to Proceed, Kokomo 2017-2019 Capital Project
- C. Region 6; Request to Proceed, Muncie 2017-2019 Capital Project
- D. Region 5; Approval of Architectural & Engineering Services Contract with American Structurepoint, Inc., Kokomo Capital Project
- E. Region 6; Approval of Architectural & Engineering Services Contract with Ratio Architect, Inc., Muncie Capital Project

## Discussion or Information Items

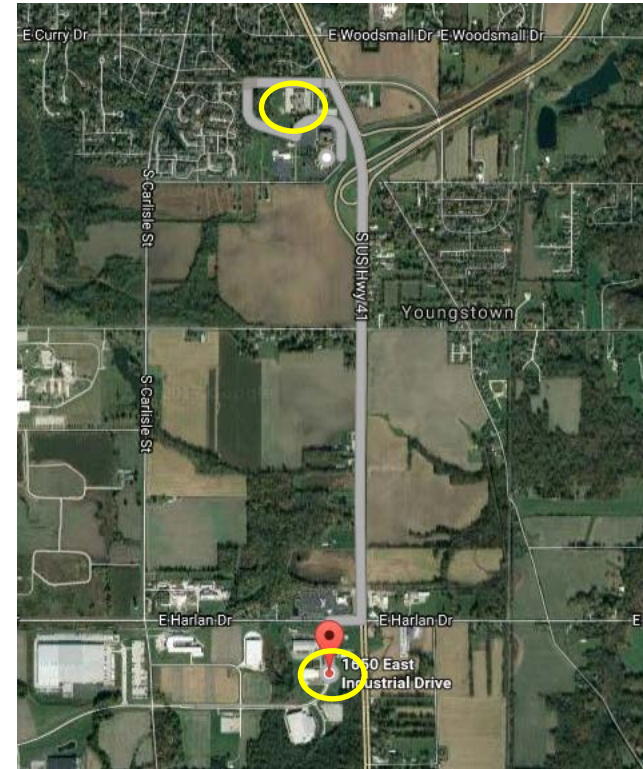
Capital Timeline

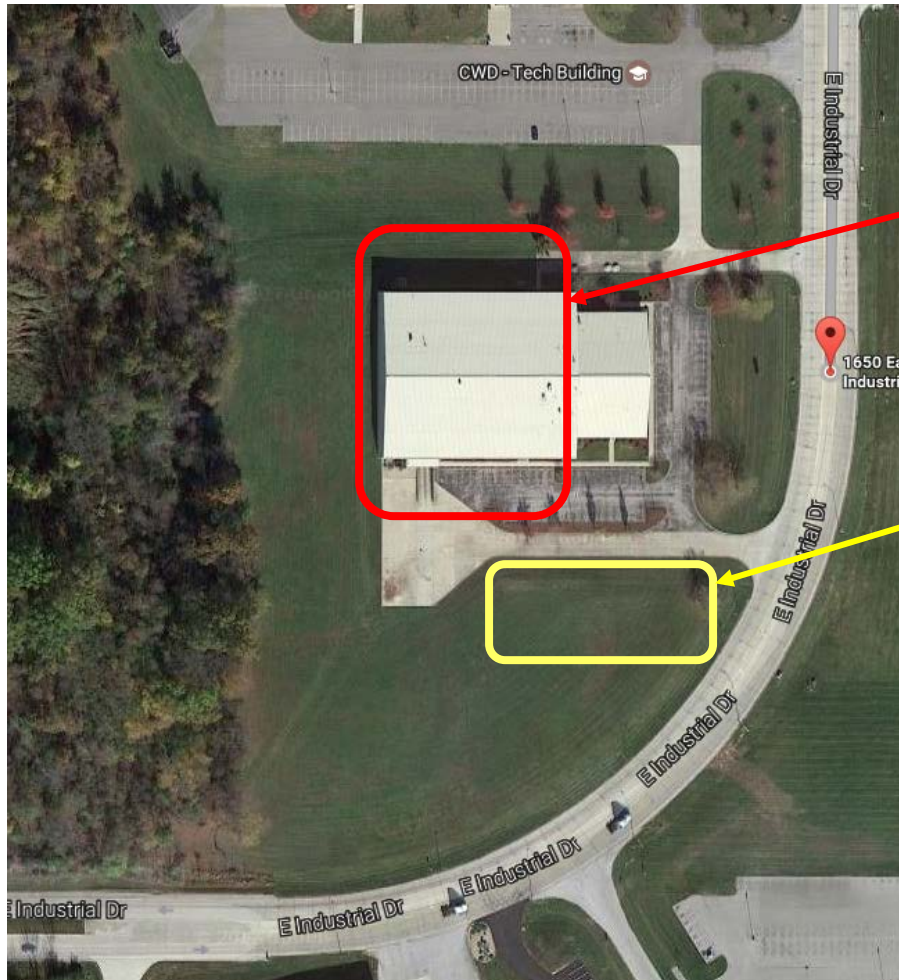
New Hire



# A. Region 7; Terre Haute; Request to Proceed, Precision Agriculture

- Build lab space for Precision Agriculture Equipment Technology Program
- Space; repurpose 30,672 square feet of unused warehouse space in Doughmaker Building on current campus (1650 E. Industrial Drive, Terre Haute)
- Total Project Cost, \$2,952,000;
  - \$1,181,047- EDA Matching Grant
  - \$114,127- In Kind Donation
  - \$250,000- Vigo County TIF
  - \$520,000- Ivy Tech Funds
  - \$100,000- Bookstore
  - \$110,000- Ivy Tech, Parking Funds
  - \$111,884- Ivy Tech Foundation, Donations
  - \$620,000- Ivy Tech Foundation Loan
- Recommended for approval by Regional Board of Trustees





Program/  
Lab Space

Future  
Parking

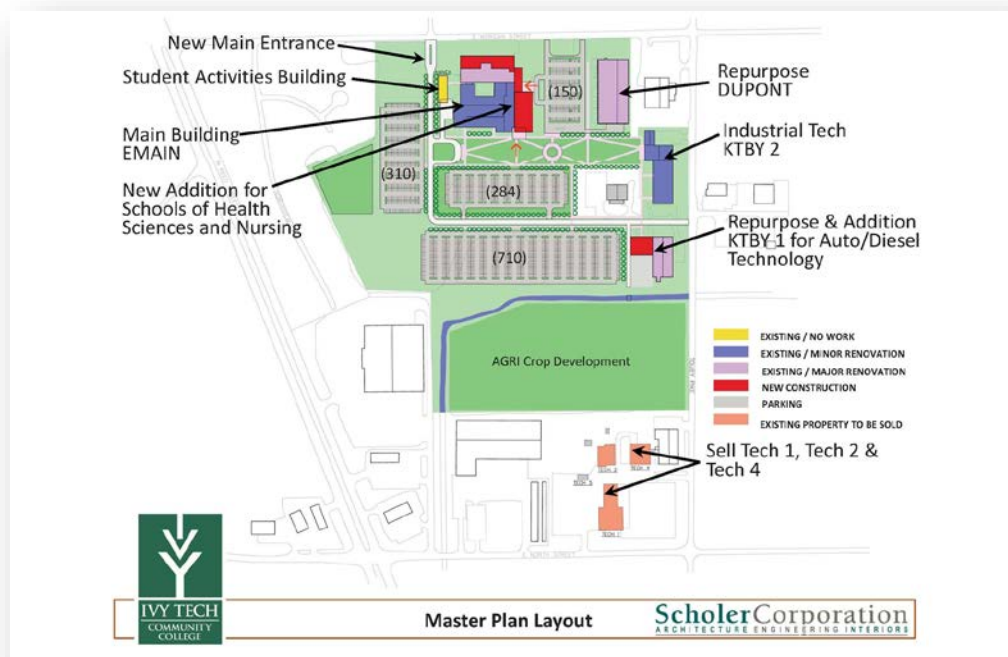
REQUEST: Approval for Ivy Tech to submit to Commission for Higher Education, State Budget Committee and the Governor of the State of Indiana for Terre Haute Precision Agriculture Equipment Technology Project





# B. Region 5; Request to Proceed, Kokomo 2017-2019 Capital Project

- Portfolio Overview: elimination of 36,449 GSF, estimated reduction of \$386,704 operating and eliminating lease of approximately \$75,000 annually
- Project will include renovating 25-40 year old buildings, address site accessibility needs, and provide adequate lab space.
  - Nursing, Dental programs, Advanced Manufacturing/Robotics, Diesel and Auto Tech
- Total project cost estimate \$43,169,360
- Requesting \$40,169,360 in state funding (\$3,000,000 support locally)



**REQUEST:** Approval for Ivy Tech to submit to Commission for Higher Education, State Budget Committee and the Governor of the State of Indiana for approval to proceed with the Kokomo Renovation & Addition Project



# C. Region 6; Request to Proceed, Muncie 2017-2019 Capital Project

- Portfolio Overview: elimination of 17,381 GSF, reduction of \$318,000 operating including lease approximately \$175,000 annually
- New construction and renovation downtown to consolidate programs; Nursing, Health Sciences, Culinary and student services
- Total project cost estimate \$43,027,234
- Requesting \$38,727,234 in state funding (\$4,300,000 support locally)



REQUEST: Approval for Ivy Tech to submit to Commission for Higher Education, State Budget Committee and the Governor of the State of Indiana for approval to proceed with the Muncie Construction & Renovation Project



# D. Region 5; Approval of Architectural & Engineering Services Contract with American Structurepoint, Inc., Kokomo Capital Project

## Process

- Request for Qualifications
  - Shortlisted by internal team
- Fee Proposals and Interviews
  - Interviewed 7 firms
- Selection Committee Ranked Firms
- Requested BAFO
- Total project cost estimate \$43,169,360
- Services estimated at 4.2 % of project

REQUEST: Approval of contract for Architectural & Engineering Services with American Structurepoint, Inc. in the amount of \$1,814,400



# E. Region 6; Approval of Architectural & Engineering Services Contract with Ratio Architect, Inc., Muncie Capital Project

## Process

- Request for Qualifications
  - Shortlisted by internal team
- Fee Proposals and Interviews
  - Interviewed 7 firms
- Selection Committee Ranked Firms
- Requested BAFO
- Total project cost estimate \$43,027,234
- Services estimated at 4.8 % of project

REQUEST: Approval of contract for Architectural & Engineering Services with Ratio Architect, Inc. in the amount of \$2,075,000



# Informational Items

## Proposed Project Schedule Milestones

- Construction Manager as Constructor (CMc) Selection Process
  - RFP Issue Date May 22, 2017
  - RFP Submission Date June 12, 2017
  - Notify selected firms for RFP June 23, 2017
  - Site Tours June 26, 2017- Kokomo  
June 27, 2017- Muncie
- Public Bid Opening
  - Interview & RFP Submission (if Selected) July 12, 2017
  - CMc Firm- Final Selection July 13, 2017  
July 20, 2017
- State Approval Process August 2017  
Please note that the construction schedule indicated below could be affected by the Approval Process timeline
- External Agency Reviews and Approval August-September 2017  
Please note that the construction schedule indicated below could be affected by the Approval Process timeline
- Start of Schematic Design Adjustments August- September 2017



# Informational Items

## Proposed Finance Schedule

- Placeholder



# New Hire

Executive Director of Statewide Safety & Security

- Jon Barefoot



# Questions?





# Budget and Finance

June 8, 2017

## I. Action Items

### A. Microsoft Reseller Software House International (SHI) Recap

- 3 year term, approximately \$337, 125.29 annually
- The previous 3 year average was \$356,255 annually
- This resolution includes additional funding (\$138,624.13) to accommodate license changes and growth from FTE count
- Joined with the Indiana Higher Education Licensing Consortium – composed of IU, PU, BSU, and IVTCC
- Before the joint RFP, each school solicited individual quotes from resellers. Microsoft denied the request to combine the FTE counts of all schools for a deeper discount. INHELIC then turned to a joint RFP to select a single Microsoft reseller in hopes of better pricing for quantity purchasing. The reseller provided an aggressive discount in order to secure the three year licensing purchases of all four schools.
- Ivy Tech will save \$19,129.71 annually for the licenses we own today. Ivy Tech continues to pay less than the other schools because of shared services and state-wide license management

### B. Dell Agreement Summary

- The College is entering into a three-year agreement with Dell Marketing, L.P. to purchase computing and peripheral equipment for the various labs and offices at all campuses. It is estimated that Ivy Tech spends approximately \$3M annually on computing and peripheral equipment.
- 
- Dell Marketing, L.P. provided the lowest bid in response to our RFP. Dell's bid was 27% lower than the second lowest vendor.
- Even with Dell's very competitive pricing, the College will still see additional savings. Based on future purchasing projections the new pricing model yields a 2.5% savings, or approximately \$50K per year.
- Dell has agreed to a recurring annual meeting 30-60 days prior to the end of each year to review Ivy Tech's standards and any model changes for the next year.
- Dell will inform the College of any model and/or price changes in writing for Ivy Tech approval.
- Ivy Tech participates in Dell's service warranty reimbursement program. This program trains our Desktop staff on how to provide first level service on warranty issues; subsequently the College is reimbursed by Dell for this warranty service work.

### C. Oracle Recap

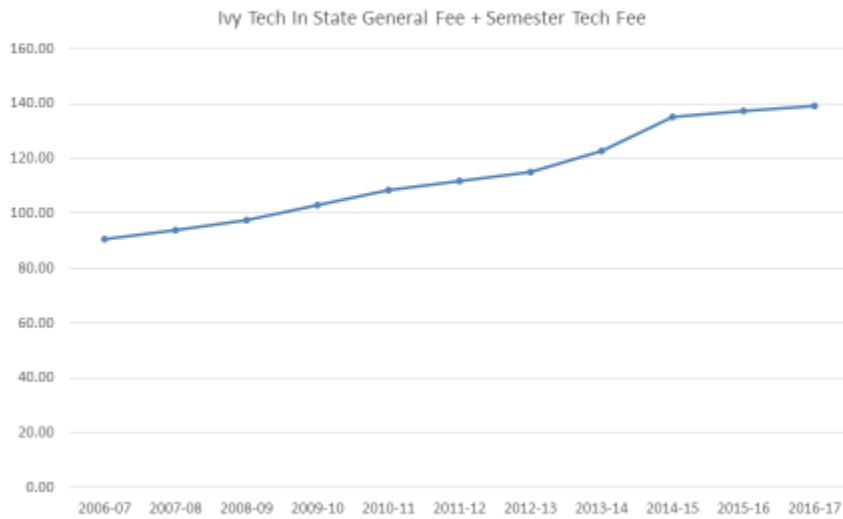
- One year agreement to allow flexibility to change course with Banner 9 implementation
- Last year the College paid \$1,459,819.90, the increase is 5%
- There is no competitive process; Oracle is the only vendor

**D. Approval of the Student Fee Rates for Fiscal Year 2018 – 2019**

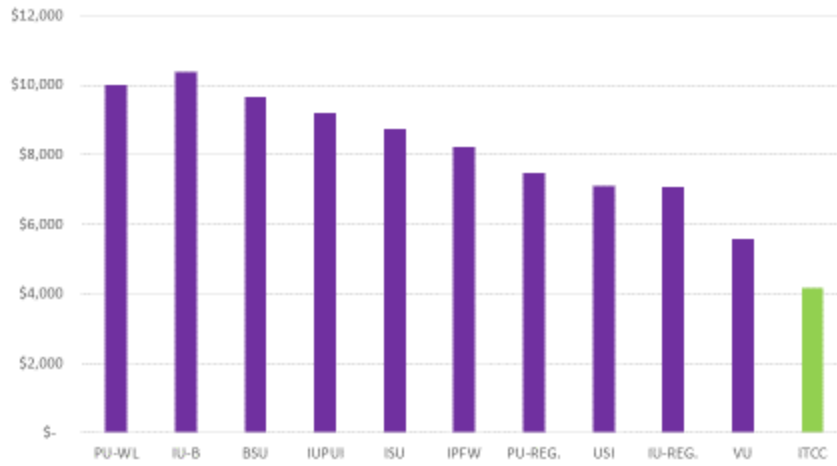
## Board of Trustees 2018-19 Tuition and Fees

June 8, 2017

### Ivy Tech Tuition History



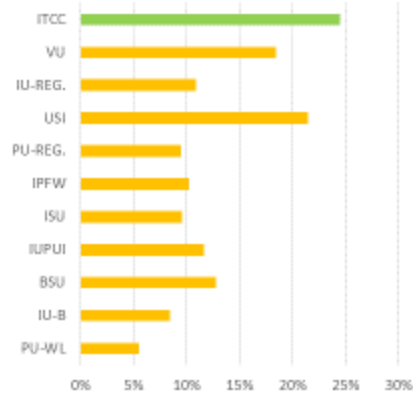
## Tuition and Fees by Institution



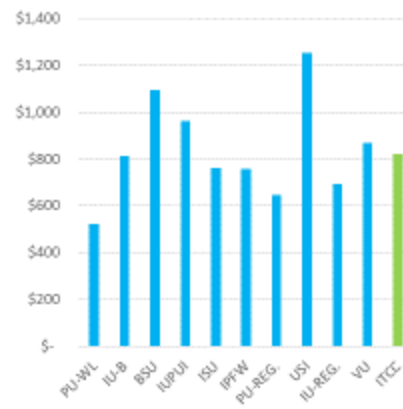
2016-17 AY – Annual @ 30 hours

## Tuition and Fees by Institution

**% change 2012 to 2017**



**\$ change 2012 to 2017**



## Proposed 2017-18

- **CHE Recommendation: +1.4%**
- Purdue: 0%
- Purdue regional: 1.4%
- IU Bloomington: [ ]%
- IU regional: [ ]%
- Ball State: 1.25%
- Indiana State: 1.9%
- USI: [ ]%
- Vincennes: 2.9%

## Resolution/Recommendation

- General Fee. +2% per credit hour increase in each Fall for in-state and out-of-state
- Technology fee
  - Maintain \$60 per student per semester for 2017-18
  - Increase of \$15 for 2018-19. Use FY 2017-18 to evaluate and prioritize uses related to student engagement and experience
- No change in distance education fee of \$20 per credit hour
- Program Fees
  - Increase in Dental Hygiene to cover increased clinic supply costs and equipment replacement
- Results in 1.9% overall increase for 2017-18 and 2.6% for 2018-19
- Public Hearing held on May 19
  - No attendees
  - Received no written comments

## E. Approval of the College 2017-18 Fiscal Year Operating Budget

# FY 2018 Operating Budget

State Board of Trustees

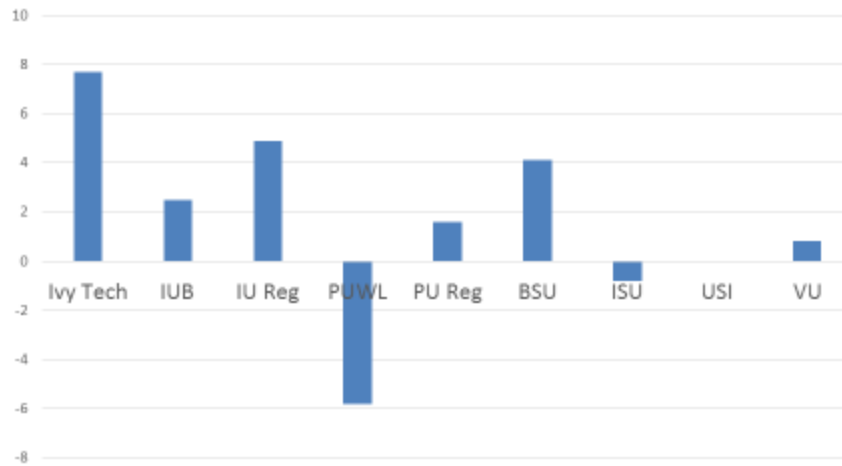
June 8, 2017



## Budget Themes/Highlights

- Structurally balanced budget
- Increase in state appropriations due to solid performance in performance metrics and maintaining \$50 per dual credit enrollment
- Formulaically distributes \$10.7 million to campuses for local priorities
  - Equity Index
    - Dual Credit
    - Operating
  - Out-of-state distance education
- Funds 2% salary pool
- Biennial plan including \$750,000 for strategic plan implementation and \$2 million reserved for FY 2019 priorities

## Performance Funding – FY 2018



Change in state operating appropriation. \$ in millions

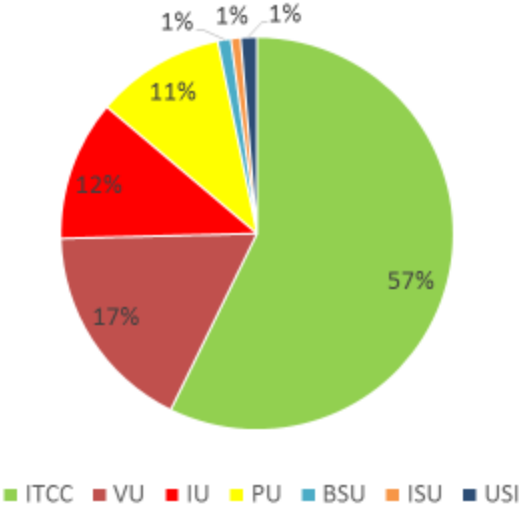
## Performance Funding – Biennium

- Purdue and ISU saw their biennial operating appropriation decline
- Other thirteen institutions received increases
  - Percentage share of total funding increase:
    - Ivy Tech 33%
    - IU Bloomington 14%
    - Ball State 18%
    - Vincennes 4%
    - USI 1%
    - 8 regional campuses 30%

# College's Dual Credit Appropriation



# Dual Credit Appropriation FY 2018-19



# Campus Formulaic Distributions

- Equity Index – \$8.7 million total
  - 26 campuses categorized into low, mid and high need based on per capita income, educational attainment and unemployment rate
  - Low need campuses (9) received 1.0 per unit; mid need (7) received 1.25; high need (10) received 1.5
  - Dual credit – \$7.9M
    - Units – equally weighted FTE dual credit enrollment, dual credit conversion and dual credit completion
  - Operating – \$0.8M
    - Units – equally weighted revenue generating FTE enrollment and degree completion
- Out of State Distance Education – \$2 million
  - Funds previously held in system-wide reserve distributed based on out-of-state distance education FTE

## Equity Index

Campus	Educational Attainment	Unemployment	Per capita income	Equity Need	New Investment
Gary	Below	Above	Below	HIGH	\$359,551
East Chicago	Below	Above	Below	HIGH	\$145,524
Michigan City	Below	Above	Below	HIGH	\$68,891
Logansport	Below	Above	Below	HIGH	\$68,039
Muncie	At/Below	Above	Below	HIGH	\$484,186
Anderson	Below	Above	Below	HIGH	\$150,177
Marion	Below	Above	Below	HIGH	\$119,466
Terre Haute	At/Below	Above	Below	HIGH	\$730,497
Richmond	Below	Above	Below	HIGH	\$284,598
Madison	Below	Above	Below	HIGH	\$904,054
Kokomo	Below	At	Below	MID	\$228,510
Lawrenceburg	Below	At	Below	MID	\$651,046
Elkhart	Below	Below	Below	MID	\$69,824
South Bend	Above	Above	Above	MID	\$533,088
Lafayette	Above/At	Below	Below	MID	\$1,134,771
Evansville	At/Below	Below	Above	MID	\$533,267
Bloomington	Above/Below	At	Below	MID	\$666,274
Valparaiso	Above	At	Above	LOW	\$134,688
Warsaw	Below	Below	Above	LOW	\$47,568
Ft. Wayne	Above/At	Below	At	LOW	\$677,759
Indianapolis	Above	Below	Above	LOW	\$1,106,469
Franklin	Above	Below	Above	LOW	\$13,853
Greencastle	Above	Below	Above	LOW	\$7,527
Noblesville	Above	Below	Above	LOW	\$8,901
Columbus	Above	Below	Above	LOW	\$590,256
Sellersburg	Above/Below	Below	At	LOW	\$1,005,691

Unemployment rate – Stats Indiana. Per capita income – Stats Indiana 2015 (both county and EGR). Educational attainment – Lumina/U.S. Census Bureau 2012



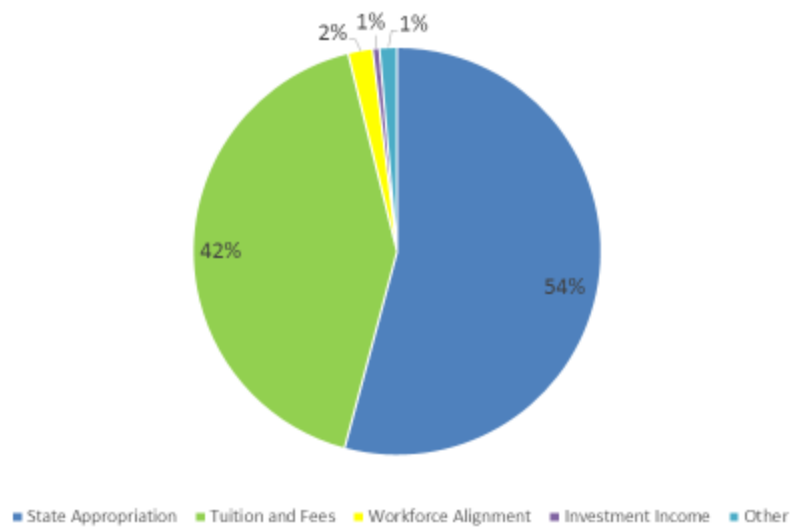
## Campus Spending Plans

- [Information to be provided at Board Meeting on 6/8]

### FY 2018 Revenue Budget

• Base	\$476.6M
• State Appropriation (increase)	\$7.7M
• Dual Credit (increase)	\$6.4M
• Tuition (increase)	\$3.4M
• Other	\$0.4M
<b>TOTAL</b>	<b>= \$494.5M</b>

## FY 2018 Operating Revenue

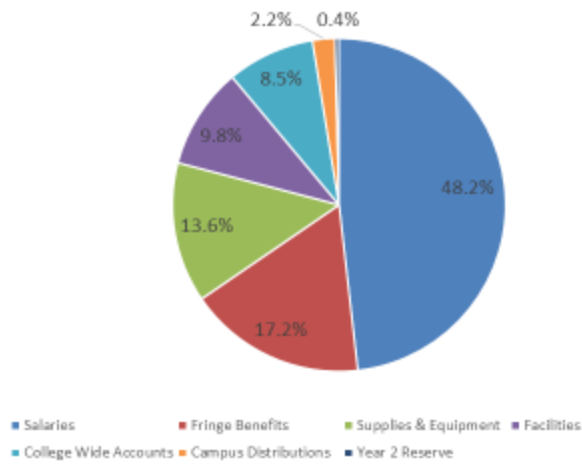


## FY 2018 Expenditure Budget

• Base	\$473.1M*
• 2% Salary and Benefits (increase)	\$8.4M
• Campus Distributions	\$10.7M
• FY 2019 Reserve	\$2M
• Other	\$0.3M
<b>TOTAL</b>	<b>= \$494.5M</b>

\* Excludes \$1.5M dual credit and \$2M OOSDE from base

## FY 2018 Expenditure Budget



Facilities includes debt service, leases and utilities. College wide accounts include reserves for unemployment, insurance, Blackboard call center, etc.

## II. Information Items:

### A. Employee Benefit



## Today's Agenda

- Benefit Plan Update
- Health Plan Next Steps
- Retirement Plan Review



## Benefit Plan Update

- Self-funded health plan
  - Change in Stop Loss Limit
  - Long Term Premium Strategy and Plan Funding
- Open Enrollment Outcomes
  - Year 2 for IvyBenefits
  - ACA offer of coverage
  - Choice Plan: 64% of enrolled population
  - LiveHealth Online Engagement
- Preliminary projected health plan costs



## Health Plan Next Steps

- **Anthem**
  - NASCO platform migration
- **Isaac (Deerwalk) – Data Analytics Tool**
  - Loading of claims data has begun
  - Anticipated launch in 4<sup>th</sup> quarter 2017
- **Disease Management Vendor RFP**
  - July/August vendor selection
  - January 1, 2018 launch

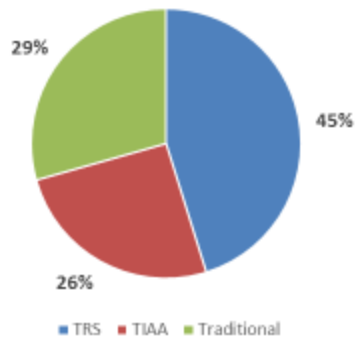


## Retirement Plan Update



# Retirement Plan Update

Plan Assets as of 5/12/17



## Plan Assets

Total Plan Assets: \$472M  
Defined Contribution: \$463M  
Deferred Compensation: \$9.6M

## Plan Enrollment

Total Active Accounts: 3,904  
College Contribution: 2,764  
Employee Contribution: 1,696  
Roth Contribution: 376  
Average deferral rate: 7%  
PERF Contribution: 651

## Communication Plan

Financial Wellness Plan





IVY TECH  
FOUNDATION

# State Board of Trustees Meeting

June 8, 2017

John M. Murphy

President, Ivy Tech Foundation

# Ivy Tech Foundation #1 Fundraiser

VSE TOP TEN COMMUNITY COLLEGES (in \$000's)	
Ivy Tech Community College	\$18,620
Kentucky Community & Technical Colleges System	\$12,680
Northern Wyoming Community College	\$10,029
Orange County Community College	\$6,522
SUNY Westchester Community College	\$6,285
Mohawk Valley Community College-Utica Branch	\$5,829
Broward College	\$4,888
Sinclair Community College	\$4,743
Houston Community College	\$4,723
Santa Rose Community College	\$4,240

Ivy Tech exceeds second place by 47%





# Foundation/ROI Contribution Revenue Status Update FY2016-17

- Actuals thru 4/30/17
  - Foundation Only = \$15.9M
  - ROI/All In = \$38.3M
- Expected large gifts - \$1.0M
  - \$.5M New Castle Expansion – East Central
  - \$.5M Eskenazi

## Pathway to Achieving Annual Budget Goal

(in \$million)	Foundation	
	Only	All - In
Actuals thru 4/30/17	\$ 15.9	\$ 38.3
Expected Large Gifts	1.0	1.0
Expected Smaller Gifts (<\$.5M)	1.6	2.0
Subtotal	\$ 18.5	\$ 41.3
<b>Large Gifts Needing Secured</b>	<b>4.1</b>	<b>4.1</b>
Forecast	\$ 22.6	\$ 45.4

# All-In ROI Tracking: \$500 Million by 2019

(in \$millions)	2009-	2010-	2011-	2012-	2013-	2014-	2015-	Fcst	Budg	Proj.	Goals
	2010	2011	2012	2013	2014	2015	2016	2016-	2017-	Totals	2009-
								2017	2018	2009-	2019
Foundation Contributions	\$ 18.1	\$ 34.0	\$ 17.2	\$ 13.3	\$ 27.6	\$ 21.0	\$ 21.9	\$ 22.6	\$ 18.0	\$ 193.8	\$ 200.0
Grants Paid Directly to College	28.1	19.6	20.9	20.5	18.5	17.4	16.7	22.0	19.0	182.7	200.0
Other (Inv. Inc./Comm Found/etc)	8.3	8.0	9.3	35.6	17.5	2.8	1.2	5.0	3.0	90.8	100.0
<b>Total Donations/Support</b>	<b>\$ 54.5</b>	<b>\$ 61.6</b>	<b>\$ 47.5</b>	<b>\$ 69.4</b>	<b>\$ 63.6</b>	<b>\$ 41.3</b>	<b>\$ 39.8</b>	<b>\$ 49.6</b>	<b>\$ 40.0</b>	<b>\$ 467.3</b>	<b>\$ 500.0</b>
								<b>Percent Complete</b>		<b>93%</b>	
								<b>Target thru Year 9</b>		<b>\$ 450.0</b>	

- 93% of \$500M goal to be achieved thru year 9 of 10 year campaign
  - \$17M ahead of goal

# - Feasibility Study– Update

- May 9 - Preliminary Case for Support finalized
- May 9 to beginning of June – Scheduling 1 on 1 and Focus Groups interviews
- May 16 - First interview took place and remaining interviews will continue until last week of July (140 1:1's and 10 Focus Group)
- Beginning of June - Web survey sent to around 3,000 individuals
- Aug. 1 & Aug. 23 – Advisory Committee Meetings
- Late August – Delivery of final feasibility study report
- Sept. 21 – Present findings at Foundation Board meeting

# FY2017-18 Preliminary Goals and Objectives

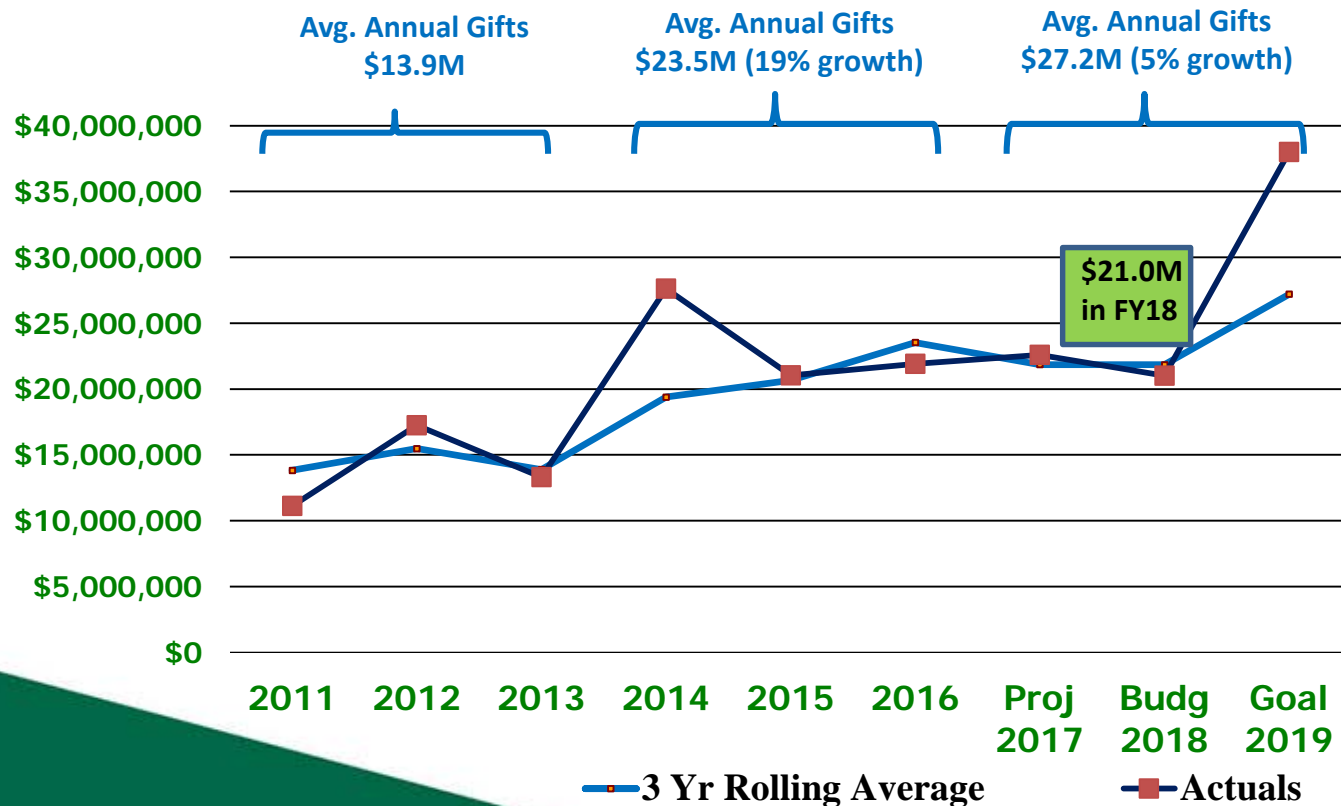
- Continue progress on Strategic Plan: \$500M for 2009-2019
  - Stay on track with ~\$50M/year All-In ROI goal
  - Achieve 5th successive year of raising over \$20M in gifts thru the Foundation
- FY17-18 Foundation Specific Goals
  - 1) Average 5% growth in contributions over last 3 years of \$500M Goal (based on 3 yr rolling average)
  - 2) Finalize statewide Feasibility Study and implement capital campaign
  - 3) Conversion of discovery and existing prospects into major and planned gifts
  - 4) Construct new Foundation strategic plan that aligns with College's strategic plan
  - 5) Continued implementation and expansion of sustainment tools (Circle of Ivy, Annual Fund, Grants, Alumni Engagement, Social Media)

# Original Submission

## Regional Revenue Recap: FY16-17 and FY17-18 Budget

Region	Foundation Only			Foundation with Grants			Foundation Only	Foundation with Grants
	Full Year Forecast	Annual Budget	Fcst as % of Budget	Full Year Fcst	Annual Budget	Actual as % of Budget	FY17-18 Budget	FY17-18 Budget
Northwest	1,253,359	1,253,359	100.0%	2,500,000	2,153,359	116.1%	1,000,000	2,005,000
North Central	500,000	1,085,000	46.1%	1,280,000	1,885,000	67.9%	1,085,000	1,785,000
Northeast	1,500,000	2,050,000	73.2%	2,670,000	3,155,757	84.6%	1,070,000	2,175,757
Lafayette	2,500,000	1,605,000	155.8%	3,050,000	2,105,000	144.9%	1,805,000	2,405,000
Kokomo	1,505,500	1,505,500	100.0%	2,120,000	1,982,298	106.9%	2,039,300	2,516,092
East Central	1,200,000	1,605,000	74.8%	2,170,000	2,619,893	82.8%	1,605,000	2,619,893
Wabash Valley	600,000	855,000	70.2%	2,100,000	1,426,337	147.2%	875,000	1,446,337
Central Indiana	4,000,000	7,100,000	56.3%	7,280,000	9,478,715	76.8%	4,200,000	6,200,000
Richmond	900,000	1,238,500	72.7%	1,200,000	1,683,001	71.3%	618,033	1,002,134
Columbus	705,000	705,000	100.0%	1,106,162	1,106,162	100.0%	625,000	1,126,162
Southeast	400,000	600,000	66.7%	730,000	911,036	80.1%	505,000	855,000
Southwest	6,600,000	550,000	1200.0%	8,150,000	1,114,855	731.0%	440,000	1,129,855
Southern Indiana	450,000	563,700	79.8%	710,000	1,000,815	70.9%	378,000	806,000
Bloomington	200,000	510,000	39.2%	1,300,000	1,087,010	119.6%	507,500	1,084,510
Statewide	280,000	1,362,000	20.6%	9,000,000	9,562,000	94.1%	250,000	8,450,000
<b>Total</b>	<b>22,593,859</b>	<b>22,588,059</b>	<b>100.0%</b>	<b>45,366,162</b>	<b>41,271,238</b>	<b>109.9%</b>	<b>17,002,833</b>	<b>35,606,740</b>

# Foundation Contribution Revenue: Past 6 Years and FY17-FY19



Goal to achieve 5% avg. annual growth rate for FY17-19 vs. FY14-16 based on 3 year avg

# Ivy Tech Foundation

## 2017 – 2018

<b>Focus</b>	<b>Responsibility</b>
<b>More disciplined partnership with Chancellor and Regional Development Officers</b>	<b>Murphy, Berger, Bowne</b>
<b>Laser-focused on Foundation metrics</b>	<b>Murphy, Bowne</b>
<b>Greater focus on Discovery Prospects</b>	<b>Berger / Development Officers</b>
<b>Enhance Planned Giving Strategies</b>	<b>New Development Officer</b>
<b>Supercharge Grants Development</b>	<b>Murphy, Thomas</b>
<b>Exponentially increase Annual Fund, Circle of Ivy, Stewardship, Training, and Social Media</b>	<b>Berger, Lamb</b>
<b>Ensure Statewide Campaign is successful</b>	<b>Murphy, Ellspermann, New Development Officer</b>
<b>Improve Foundation Board of Directors structure and cultivation</b>	<b>Murphy, Keller, New Development Officer</b>

# 2016-2017 Grants by Region

Region #	Region	Number of Grant Awards	Value of Awards
1	Northwest	4	\$ 1,120,635
2	North Central	5	\$ 622,057
3	Northeast	12	\$ 1,198,246
4	Lafayette	6	\$ 599,848
5	Kokomo	7	\$ 663,507
6	East Central	7	\$ 1,123,766
7	Wabash Valley	3	\$ 1,520,130
8	Central Indiana	14	\$ 3,339,561
9	Richmond	2	\$ 280,932
10	Columbus	12	\$ 395,163
11	Southeast	11	\$ 346,632
12	Southwest	6	\$ 1,038,971
13	Sellersburg	6	\$ 468,814
14	Bloomington	11	\$ 943,887
OOP	Office of President	16	\$ 8,726,083
<b>Total</b>		<b>122</b>	<b>\$ 22,388,232</b>

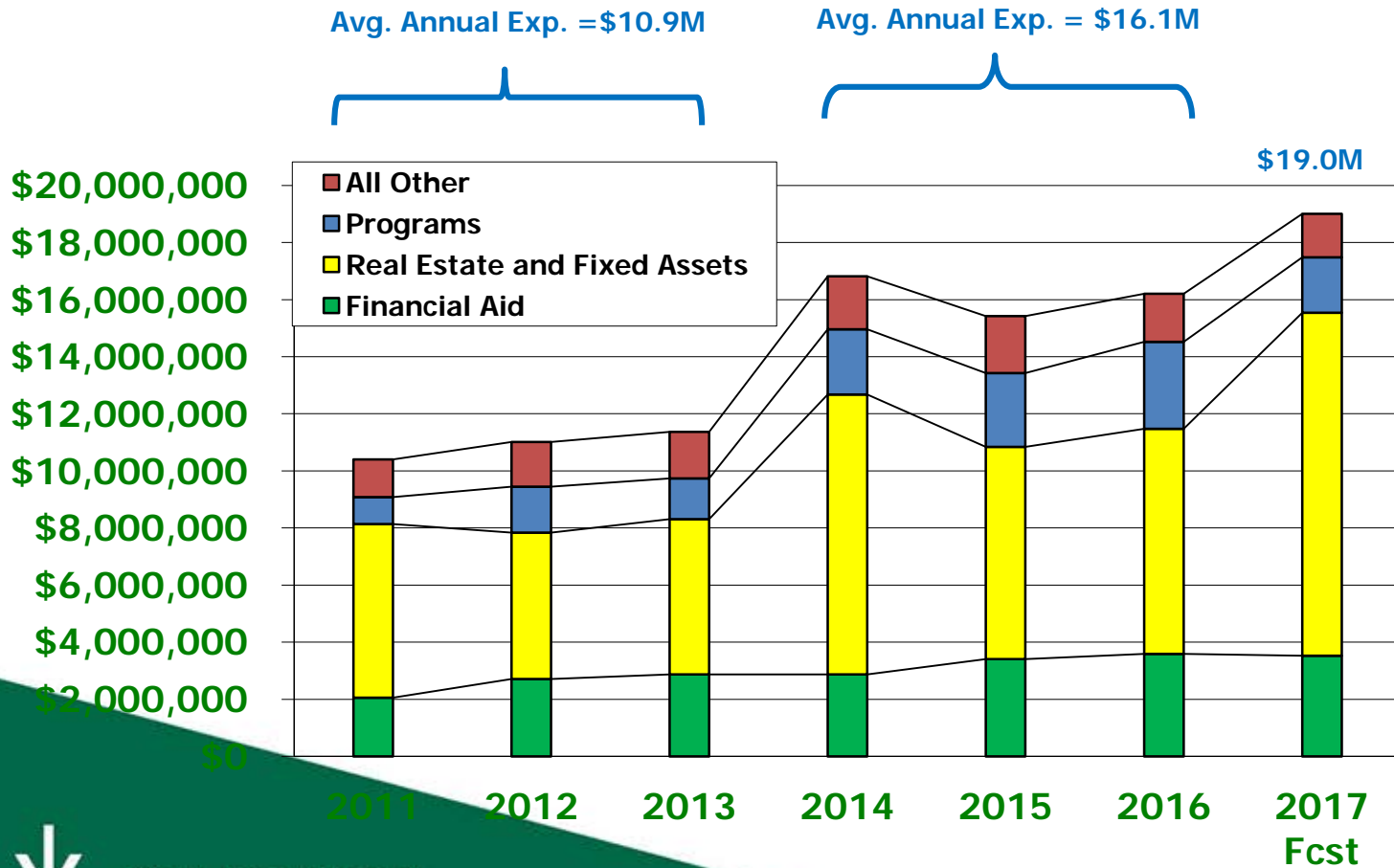




# Supercharging Grants

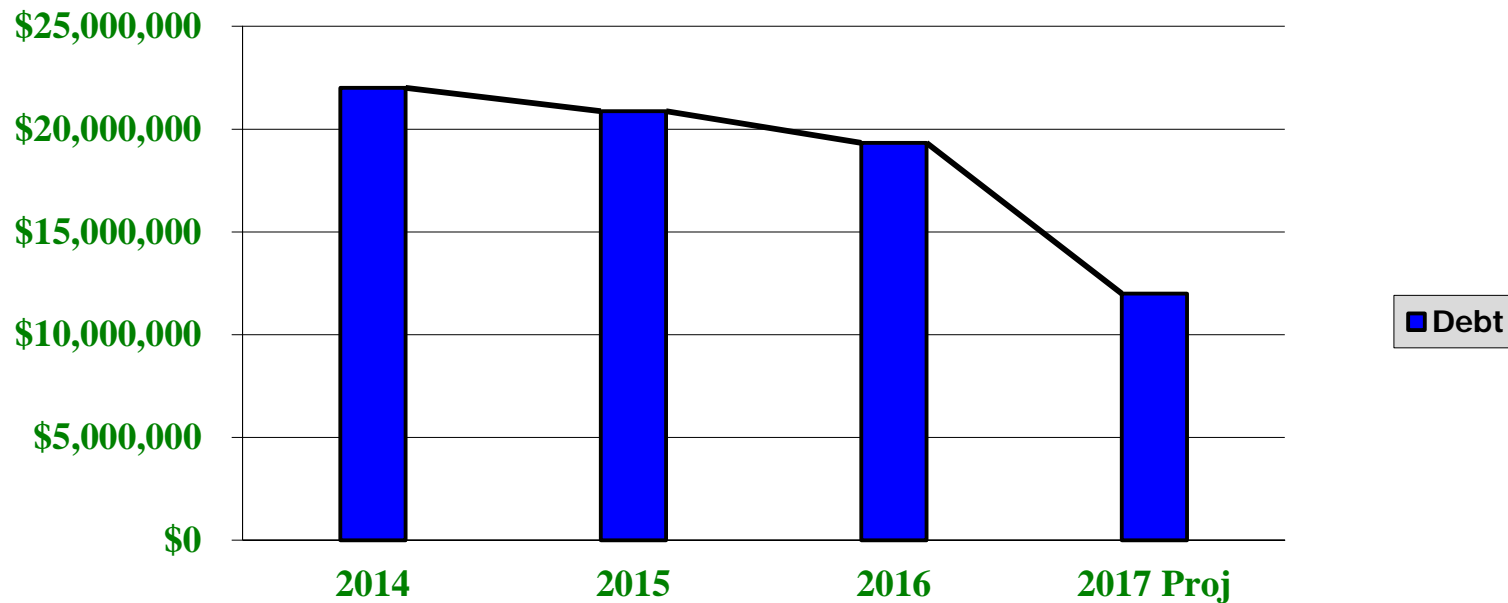
- The Key to Supercharging Grants is Faculty and Staff Participation
- Development Officer customized plan of engagement
- Align National Foundations to Strategic Plan
- Request regions to develop 1 Federal Grant per year
- Implement a Grant Advisory Committee
- Partner with Foundation Board members to approach new funders in the community
- Event Recognizing Grant Excellence

# Foundation Funding of College Costs



# Debt Reduction

Debt to Fund Property has reduced by over \$10M since 2014





IVY TECH  
FOUNDATION

THANK YOU  
FOR ALL YOU DO  
FOR IVY TECH!



# Planning and Education Committee

June 8<sup>th</sup>  
Meeting





# Agenda:

1. Program Updates
2. InsideTrack Update and Resolution
3. Ivy Learn Updates
4. Structured Scheduling
5. Summer & Fall Enrollment Report

# 2017 June SBOT Presentation

## Program Updates

Steve Tincher  
Provost

# Program Updates

- \*AAS in Diesel Technology split from AAS in Automotive Technology
  - Current: Certificate in Truck Chassis Systems, Certificate in Advanced Diesel Electronic Controls, and Technical Certificate in Diesel Heavy Truck, and Offered
- \*AAS in Fire Science split from AAS in Homeland Security/Public Safety
  - Current: Certificate in Fire Fighter Offered
- \*AAS in Environmental Health and Safety split from AAS in Homeland Security/Public Safety
  - Current: Certificate In Environmental Offered
- Single Articulation Pathway Associate of Science Degree (transfer degree) Update

\*AAS (Associate of Applied Science)



# 2017 June SBOT Presentation

## InsideTrack Update and Resolution

Cory Clasemann-Ryan

Assistant Vice President for Student Success

# Coaching History

## Fall 2014 Cohort

- All first-time 21<sup>st</sup> Century Scholars (USA Funds grant to CHE)

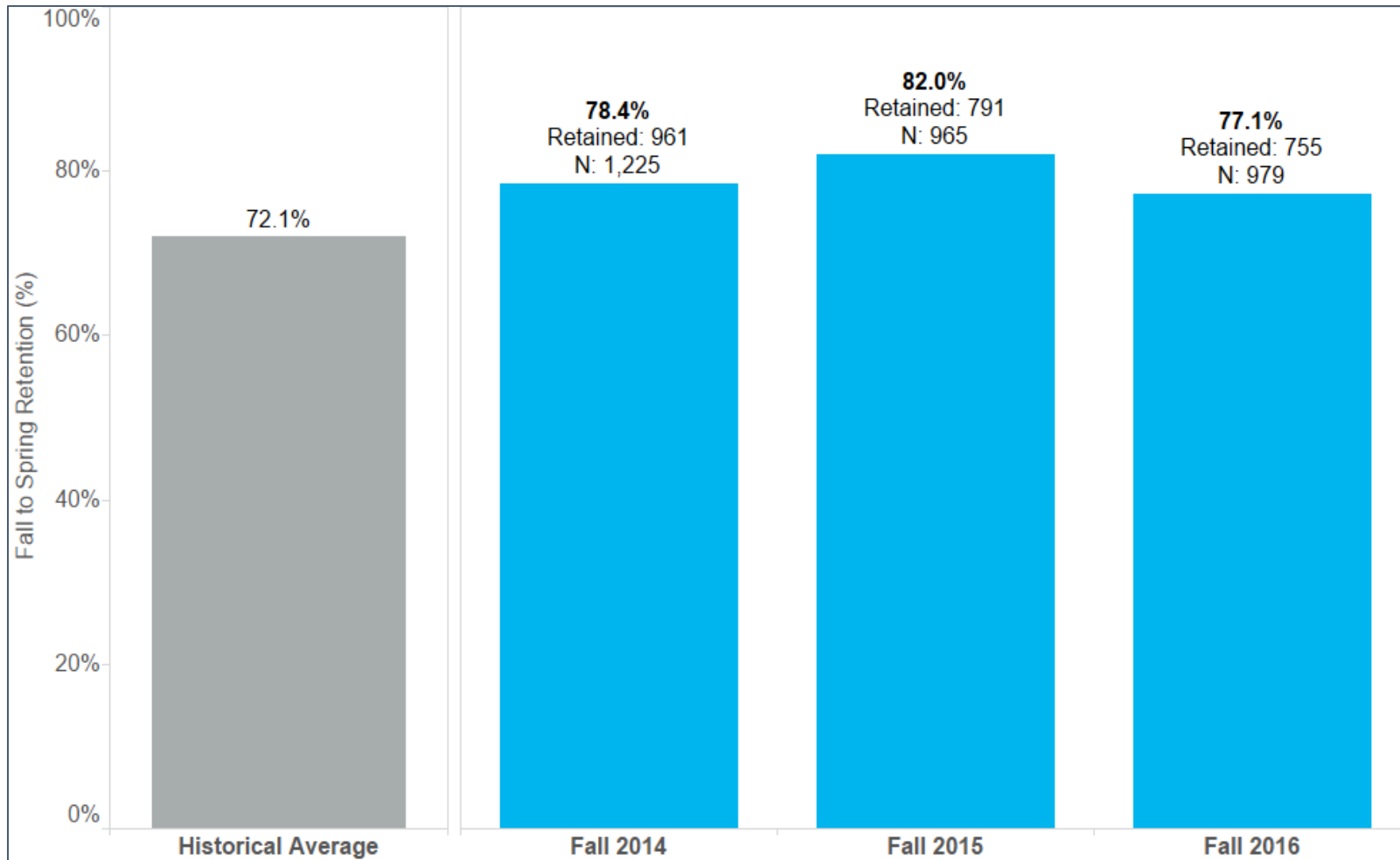
## Fall 2015 Cohort

- Continued coaching all first-time 21<sup>st</sup> Century Scholars
- All first-time African American students and select Business Admin students in Central Indiana
- Institutional capacity building with staff training and prof. development

## Fall 2016 Cohort

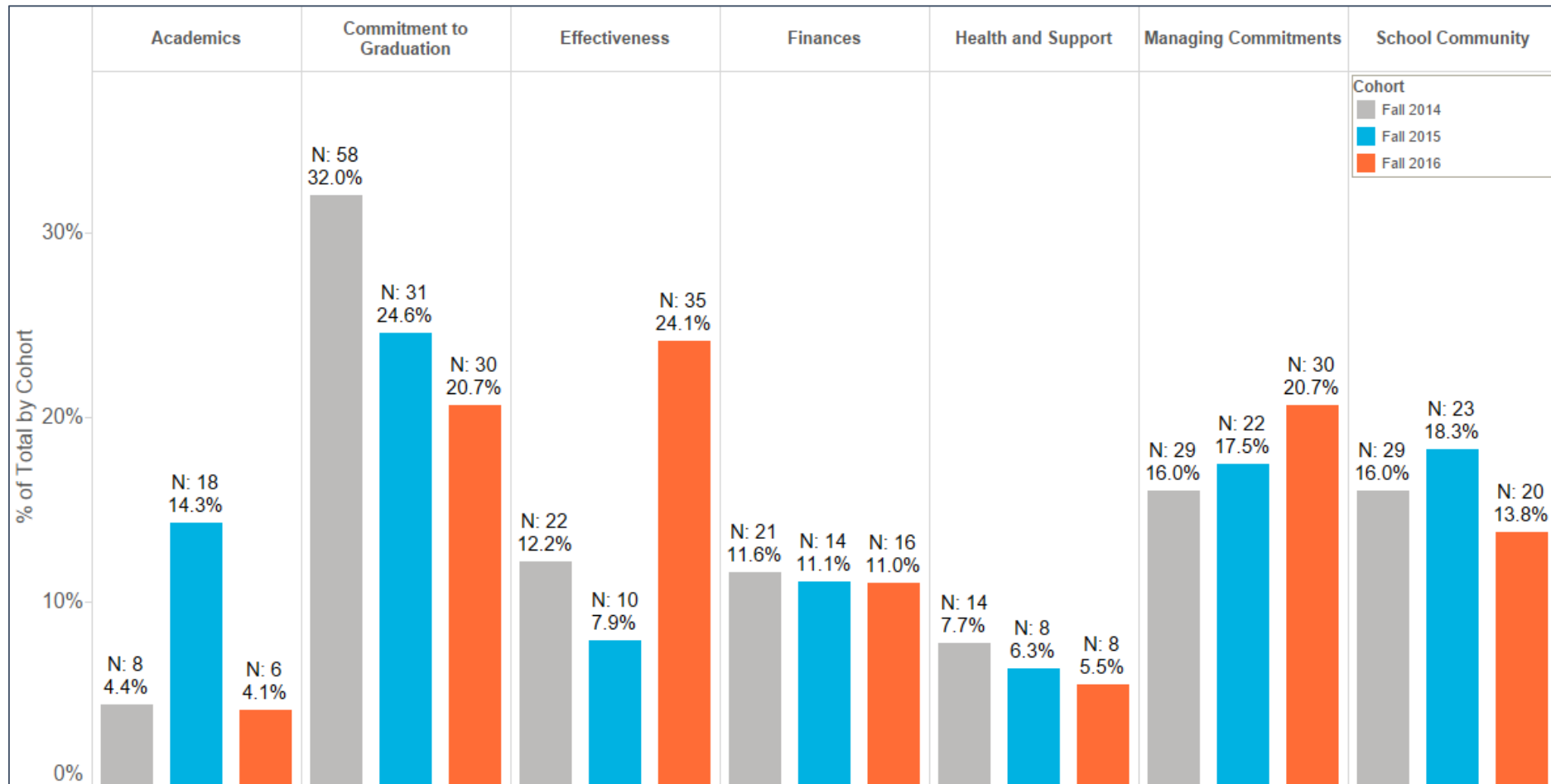
- Continuing coaching all first-time 21<sup>st</sup> Century Scholars
- Expanded coaching statewide to all first-time non-Scholar African American students
- Expanding coaching to all first-time students in Kokomo region
- Implemented tiered coaching approach

# Fall to spring retention for full time 21st Century Scholars



First year Fall to Spring retention for full time 21st Century Scholars for the Fall 2014, 2015, and 2016 cohorts. Historical average derived from analysis completed at Fall 2014 implementation.

# Primary spring non returning reasons for full time 21st Century Scholars



Non returning reasons for the Fall 2014, 2015, and 2016 full time 21st Century Scholars from the first fall term. One student with a non-return reason of “Graduated” from the Fall 2016 cohort was excluded. Excludes non-return reasons of “Unknown” (n = 17 for all cohorts) and “Other” (n = 215 for all cohorts).

# Resolution

- Continue to coach 21<sup>st</sup> Century Scholar and first-time, full-time African American students
- Expand coaching to students taking online courses
  - “Strong Start”
  - From registration through 4 weeks into semester
  - Approximately 1,350 students each term

# 2017 June SBOT Presentation

## Ivy Learn Updates

Kara Monroe

Vice President of Academic Innovation



# 2017 June SBOT Presentation

## Structured Scheduling

Kara Monroe

Vice President of Academic Innovation

Anne Valentine

Vice President of Student Experience





## What our students said:

- 4800 students provided feedback via online survey
- 80% of students indicated they felt it would be very or extremely useful to have all of the classes for their degree program automatically laid out in a set schedule so you know exactly what class to take when.
- 60% of students are extremely or very interested in being able to schedule classes up to a year in advance (e.g. schedule fall, spring and summer at one time).



# Structured Scheduling

**A schedule of classes that meets the following conditions:**

- The times and days of the week the student must be on campus are the same each term from initial enrollment to graduation
- The time in between classes held on the same day is minimized

*Source: Complete College America, New Rules, Detailed Policy Language*

# Structured Scheduling Team & Simplex

20 + cross functional members across regions - faculty and staff

## Key Fact Finding:

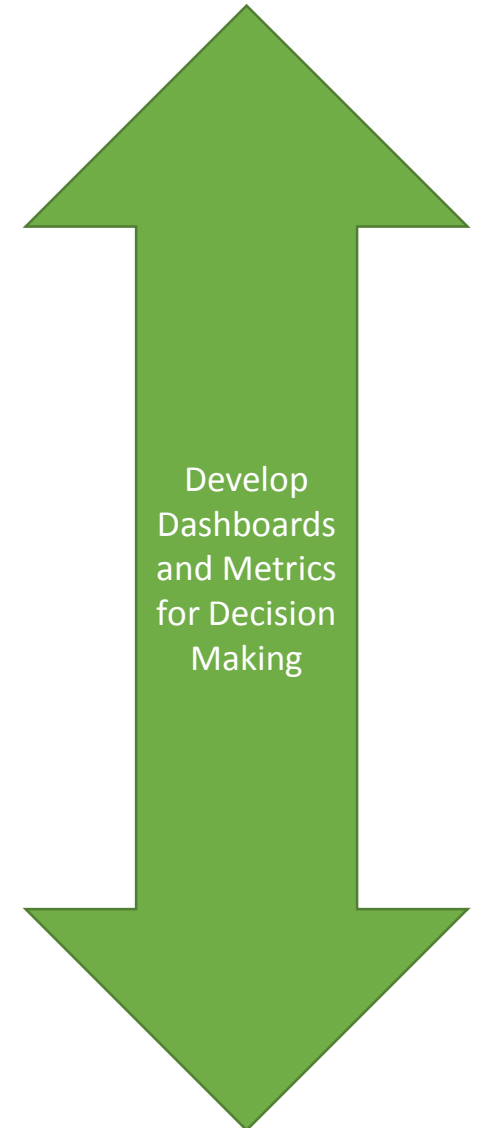
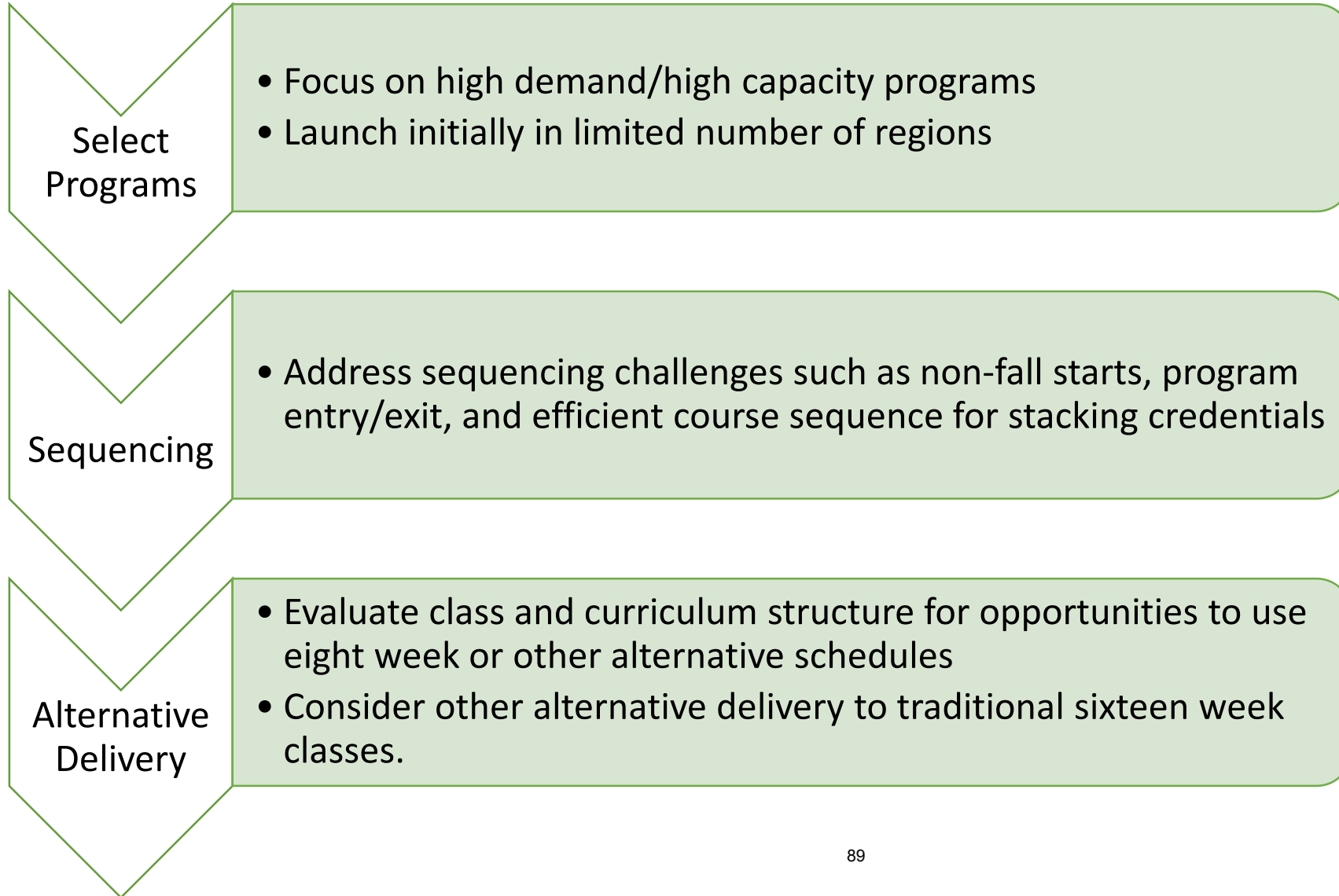
- Student has to commit to a structured schedule
- Software we have is not conducive to scheduling space
- We have a culture of always saying “yes” to students
- Limited options require choosing between day and night courses (not enough faculty to replicate the course schedule both day and night)
- 1/3 of our students are not satisfied with schedules (refer back to survey)
- Scheduling is done term to term
- Lack of understanding student needs for scheduling



# Cross Functional Team & Simplex

- Idea Finding
- Team members presented ideas:
  1. Using Data to Inform Scheduling
  2. Pre-requisite Revamp
  3. Solving Sequencing
  4. Focus on 5 Programs
  5. Using Banner for Block Registration and Structured Scheduling
  6. Competency Based, Cohort Learning Model
  7. A Two Year Degree in Two Years

# Solutions Identified





## Pilot Regions

- Indianapolis
- Bloomington
- Muncie
- Valparaiso

# Timeline

## Summer 2017

- Regional pilot planning kickoff
- Develop scope of work for data dashboard
- Develop and begin communication plan
- Develop student recruitment plan

## Fall 2017

- Regional pilot planning continues
- Implement/Test Dashboard with existing structured scheduling programs
- Recruit initial cohorts of students
- Faculty development

## Spring 2018

- Pilots launch
- Begin formal evaluation plan
- Identify Phase 2 programs/Develop toolkit for launching new programs

# 2017 June SBOT Presentation

## Summer & Fall Enrollment Report

Kelsey Batten

Assistant Vice President of Marketing Media Relations



## **AUDIT COMMITTEE**

Report will be given at the State Board of Trustees Meeting June 8, 2017





# Workforce Alignment

# State Board of Trustees Update

# Right Program, Right Size, Right Place

**Quadrant 1:**  
Demand > Supply

Ivy Tech has  
Excess Capacity,  
High Workforce  
Demand

**Quadrant 2:**  
Demand > Supply

Ivy Tech at Capacity,  
High Workforce  
Demand

**Quadrant 3:**  
Supply > Demand

Ivy Tech High  
Enrollment,  
Low Workforce  
Demand

**Quadrant 4:**  
Supply  $\approx$  Demand

At equilibrium

## Initiatives

- Increase enrollment in Quadrant 1 programs
- Evaluate resource and facilities allocation
- Increase employer engagement
- Align K-12 outreach & dual enrollment
- Targeted marketing of Quadrant 1 programs

# Registered Apprenticeships

- Proven best strategy for training highly skilled professionals
  - High completion and retention rates; Certification and degree credential outcomes
- Release of additional funding from DOL, DOC, and other sources forthcoming
- Plan to Increase Registered Apprenticeships
  - Meet strategically with employers in all sectors to develop and register programs
  - Need to dispel myths about apprenticeships & youth apprenticeships
  - Remove barriers of union stigma and registration difficulty
  - Hired company to assist in recruiting sector employers and to do DOL registration with funding from Apprenticeship Expansion Grant
- Current Industry Participation
  - Construction
  - Manufacturing
  - Healthcare
  - Telecommunications
  - IT
  - Service and Retail
  - Insurance (*Newest*)<sub>96</sub>

## Initiatives

- Increase enrollment in Quadrant 1 programs
- Evaluate resource and facilities allocation
- Increase employer engagement
- Align K-12 outreach & dual enrollment
- Targeted marketing of Quadrant 1 programs

# Information Technology Sector

## • Infosys

- Ivy Tech planning to partner with IT multinational Infosys to create an intern and graduate pipeline to supply a large number of their 2000 new IT jobs by 2021 commitment
- Ivy Tech attended the Infosys announcement at the Statehouse and spoke with multiple Infosys executives on a partnership
- Infosys CEO Dr. Sikka surprised to hear about all of the IT vendor academic partnerships Ivy Tech has formed with the world's largest IT companies (Microsoft, Cisco, Oracle, EC-Council, etc.)
- Cybersecurity and IT Support will be the primary focus but likely all Ivy Tech IT programs could be incorporated into the Infosys partnership due to the technology services & consulting business model of Infosys

## • Noblesville Innovation Center

- For the K-12 to Ivy Tech pipeline there will be aggressive IT recruitment and enrollment statewide in 2018; test pilot in Noblesville in Hamilton County in Fall 2017
- Building of a continuous IT recruitment talent pipeline for Ivy Tech starting at a younger age
- Noblesville Campus already aligned with Hamilton County High Schools to provide high demand and high wage IT industry certifications.....in High School!
- These schools include some of the Top 10 rated schools such as: Fishers/Hamilton Southeastern, Noblesville, Westfield, and Carmel
- Plan supported and funded from vast array of partners including Ball State, Hamilton County School Superintendents, DWD, IT companies like Cisco and Oracle, private industry, non-profits, etc.

## Initiatives

- Increase enrollment in Quadrant 1 programs
- Evaluate resource and facilities allocation
- Increase employer engagement
- Align K-12 outreach & dual enrollment
- Targeted marketing of Quadrant 1 programs



# Supply Chain & Logistics Sector

## CDL+

- Challenge
  - CDL is one of the highest demand jobs in the state
  - Training is cost prohibitive for students
  - Career entry is restrictive for those under the age of 21 or those without experience
- Opportunity
  - Create a solution that is better funded and addresses the minimum age and experience requirements
- Plan
  - Create CDL+ training program in conjunction with DWD and Conexus for academic credit
  - Track students to demonstrate value of training to Insurance Standards Organization to ease insurance restrictions for 18-21 year olds and those with little to no experience
- Outcome/Metric
  - CDL completions against state demand
  - Safety record of cohorts



## Initiatives

- Increase enrollment in Quadrant 1 programs
- Evaluate resource and facilities allocation
- Increase employer engagement
- Align K-12 outreach & dual enrollment
- Targeted marketing of Quadrant 1 programs

# Healthcare Sector

- Achieve Your Degree
  - 2<sup>nd</sup> statewide agreement signed with Cardon & Associates
  - AYD receives endorsement from Indiana Assisted Living Association
    - 272 licensed facilities; 30+ additional facilities pending
    - Need for Practical Nursing, leading to training for other roles
  - Current Discussions with St. Vincent Health
- General Studies to Medical Assisting Direct Admission
  - Summer program in Central Indiana for up to 20 students
- Hybrid Online/Classroom Model for CNA Training
  - Fort Wayne & Wabash Pilot
- Nursing Program FAQs for High School Students
- Pre-Nursing Studies Certificate
  - Bridge from CNA to Nursing programs
  - Practicing CNAs have 5/17 credits toward certificate
  - Dual credit and CTE pathway
  - Workforce credential

## Initiatives

- Increase enrollment in Quadrant 1 programs
- Evaluate resource and facilities allocation
- Increase employer engagement
- Align K-12 outreach & dual enrollment
- Targeted marketing of Quadrant 1 programs

# IVY TECH COMMUNITY COLLEGE

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Commission for Higher Education  
2017 Program Review



# Agenda

- **Greetings and Introductions**
- **Purpose of the Review**
- **Report Requirements**
- **The Report**
  - Executive summary
  - What
    - Overview of 2015-16 program review
  - So What
    - Results
  - Now What
    - Alignment and metrics for next year
- **Ivy Tech as Gateway to the Middle Class**
- **Reverse transfer**
- **Questions and Discussion**





# Program Review – Executive Summary

## What

- Program review by region for enrollment & completion
  - Added workforce demand metrics
  - Categorized programs into 4 quadrants based on workforce supply & demand
    - Certificate & AAS programs aligned to sub-baccalaureate demand
    - Transfer programs aligned to bachelor and graduate degree-level demand
- Developed Workforce Visualization Tool



# Program Review – Executive Summary

## So What

- Majority of programs meet enrollment metric
- Highest demand jobs are undersupplied
- Need to address completion calculation



# Program Review – Executive Summary

## Now What

- Define Job Placement Metric
- Target recruitment and advising to programs aligned to high demand, high wage jobs
  - Expand adult recruitment for high demand jobs
- Continue to expand student success initiatives
  - Increase access to wraparound services
- Completion rate metric next year
  - On-time graduation rate
  - 150% metric
  - Average time to completion
  - Student's expected time to completion
- Reduce facilities footprint



# WHAT

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# Right Program, Right Size, Right Place

**Quadrant 1:**  
Demand > Supply

Ivy Tech has  
Excess Capacity,  
High Workforce  
Demand

**Quadrant 2:**  
Demand > Supply

Ivy Tech at Capacity,  
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**Quadrant 3:**  
Supply > Demand

Ivy Tech High  
Enrollment,  
Low Workforce  
Demand

**Quadrant 4:**  
Supply  $\approx$  Demand

At equilibrium

## Initiatives

- Increase enrollment where workforce demand is high and supply is low
- Resource and facilities allocation
- Employer engagement
- K-12 outreach
- Support for increased completions in Quad 1 programs

# Quadrant Assignments – Sample Region

**Quadrant 1: Ivy Tech has excess capacity & high workforce demand exists. (Demand > Supply)**

Accounting	Engineering Technology
Adv. Automation/Robotics Tech	Electronics & Computer Technology
Biotechnology	Industrial Technology
Business Administration	Informatics
Computer Science	Information Technology Support
Cyber Security	Medical Assisting
Database Management & Administration	Network Infrastructure
Early Childhood Education (AS) Education	Pre-Engineering
	Software Development
	Supply Chain/Logistics

**Quadrant 2: Ivy Tech is at capacity & high workforce demand exists. (Demand > Supply)**

Nursing  
 Paramedic Science  
 Practical Nursing  
 Radiation Therapy  
 Respiratory Care  
 Surgical Technology

**Quadrant 3: Ivy Tech has high enrollment and/or completion but there is low workforce demand. (Supply > Demand)**

Agriculture*	Human Services (Certs & AAS)
Criminal Justice	Mechanical Engineering Technology
Early Childhood Education (Certs & AAS)	Paralegal Studies
Environmental (Interior) Design	Visual Communication
Hospitality Administration	

**Quadrant 4: Ivy Tech certificate and degree completion is at equilibrium with the workforce demand. (Supply = Demand)**

Aviation Technology	Homeland Security
Design Technology	Human Services (Transfer)
Dental Assisting	
Entrepreneurship	

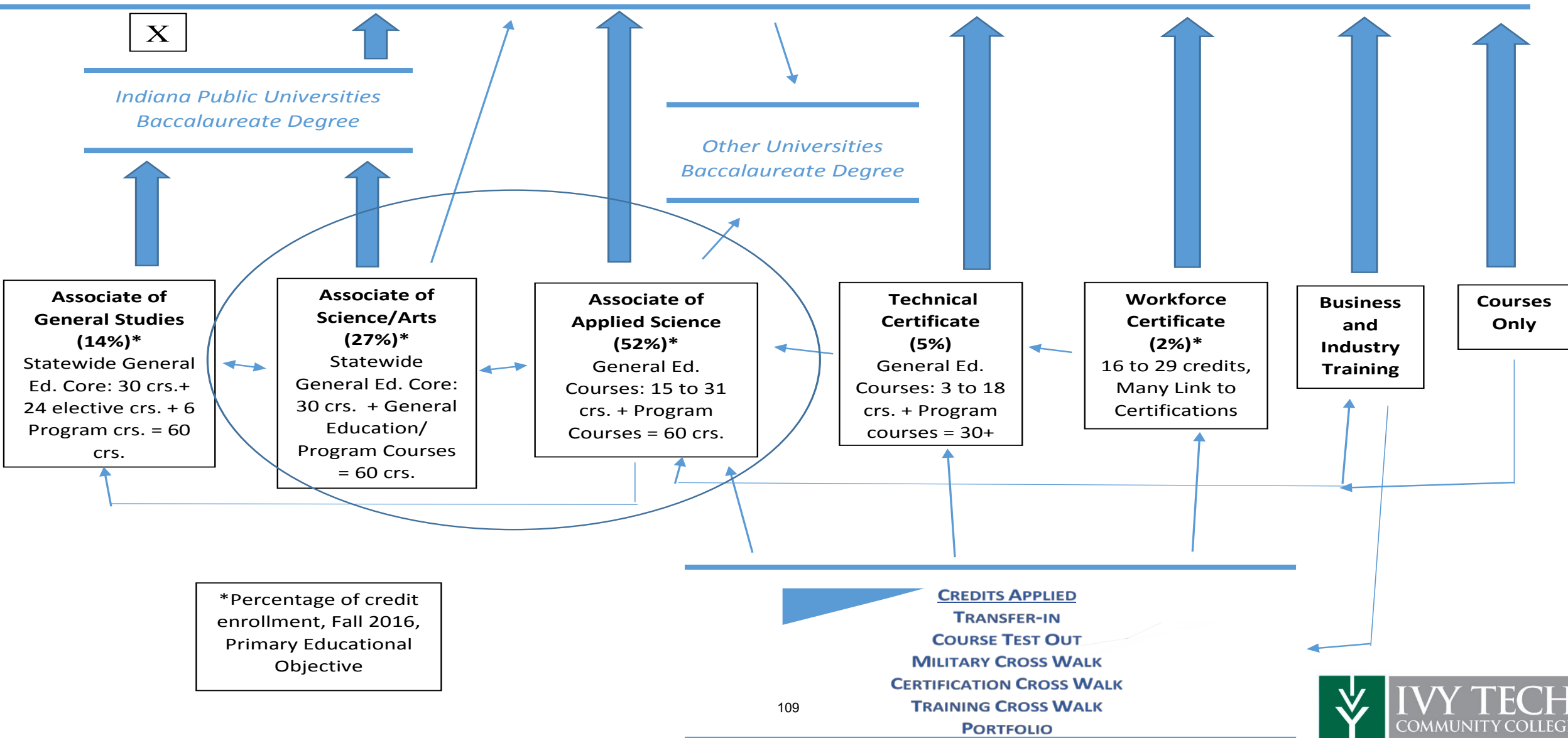
\* Not all job openings are represented in available data

# SO WHAT

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To prepare Indiana residents to learn, live and work in a diverse and globally competitive environment by delivering professional, technical, transfer and lifelong education. Through its affordable, open access education and training programs, the College enhances the development of Indiana's citizens and communities and strengthens its economy.

**Workforce**





<b>Enrollment</b>			
<b>Program Review Year</b>	<b>Red (Below 20)</b>	<b>Yellow (20-29)</b>	<b>Green (30 or more)</b>
<b>2017</b>	<b>13%</b>	<b>9%</b>	<b>78%</b>
<b>2016</b>	<b>25%</b>	<b>7%</b>	<b>68%</b>

<b>Completion</b>				
<b>Program Review Year</b>	<b>Red (Below 20%)</b>	<b>Yellow (20-29%)</b>	<b>Green (30% or greater)</b>	<b>N/A</b>
<b>2017</b>	<b>36%</b>	<b>19%</b>	<b>35%</b>	<b>10%</b>
<b>2016</b>	<b>31%</b>	<b>9%</b>	<b>49%</b>	<b>11%</b>

<b>Programs By Quadrant</b>				
<b>Program Review Year</b>	<b>Red (Quadrant 3)</b>	<b>Yellow (Quadrant 4)</b>	<b>Green (Quadrants 1, 2)</b>	<b>N/A</b>
<b>2017</b>	<b>10%</b>	<b>28%</b>	<b>56%</b>	<b>6%</b>

# Completion Rate Increases

## On-Time Rate

- 2011 cohort – 2.9%
- 2012 cohort – 3.8%
- 2013 cohort – 5.3%
- 2014 cohort – 6.6%

## 150% Rate

- 2011 cohort – 8%
- 2012 cohort – 11%
- 2013 cohort – 14%



# NOW WHAT

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## Identification of Key Economic Sectors

*Manufacturing  
Health Care  
Information Technology  
Logistics and Supply Chain  
Agriculture*

## Program Alignment to Economic Sector Demand

<i>State</i>	<i>Certifications</i>
<i>Regional</i>	<i>Certificates</i>
<i>Campus</i>	<i>Degrees</i>

## Enrollment (Recruitment)

*K-12*

*CTE, FFA, 21<sup>st</sup> Century, Dual Credit, iGrad, JAG*

*Pathways in Grades 11 and 12*

*Summer Camps and Job Sparks*

*Adults*

*You Can. Go Back*

*Achieve Your Degree*

*Workforce Ready Grant*

*25,000 with no plan*

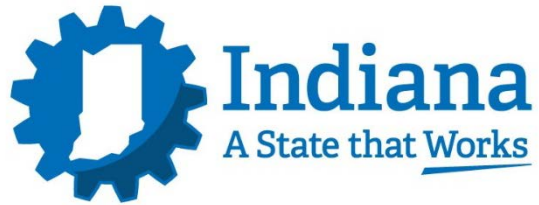
*Unemployed, Adult Ed  
Employed, looking for advancement  
750,000 with some college/no degree*

## Success

*Transfer with Credential & Earn Bachelor Degree  
Placement in a Career Pathway  
Compensation  
Employer Satisfaction  
Student/Employee Satisfaction*

## Retention & Completion

*Focus on Certificate and Stackability  
Structured Scheduling  
ASAP and Cohorts  
Commit to Finish  
Internships/Co-ops/Apprenticeships  
Employer Engagement  
Reverse Transfer*



# Reverse Transfer



Source: Lumina Foundation





# Thank You Questions?



## TREASURER'S REPORT

IVY TECH COMMUNITY COLLEGE

SPONSORED PROGRAM FUNDS

March 1, 2017 THROUGH March 31, 2017

Region	Title or Description	Source	Amount	Original Effective Date	Expiration Date
Southwest	221 Skill UP - Southwest	Indiana Dep. Workforce Development	\$ 666,506	10/21/16	4/30/2018
Lafayette	141 SUB NSF TRAILS (I-Test) Purdue (budget increase)	Purdue University	12,866	01/26/17	1/31/2019
Office of the President	901 Cisco Networking Academy	Silicon Valley Community Foundation	10,000	02/01/17	5/31/2017
Central Indiana	181 SUB IU NSF STEM LSAMP	Indiana University	445,158	12/15/16	11/30/2021
Southwest	221 Behavioral Addictions Training	Substance Abuse Council of Vanderburgh County	400	03/01/17	2/28/2018
Southwest	221 E-Check Up To Go	Substance Abuse Council of Vanderburgh County	1,150	03/01/17	2/28/2018
East Central	161 BBF - Step Up Math & Dual Credit 2017	Ball Brothers Foundation	30,000	01/01/17	7/31/2018
Columbus	201 REMC - Ag Grant	Bartholomew County REMC	4,022	03/13/17	3/12/2018
Columbus	201 iGrad Bartholomew Co School Corp (budget increase)	Bartholomew Consolidated School Corp	177,703	03/01/17	6/30/2018
Central Indiana	181 CHE ScholarCorp AmeriCorp 2016-2017 (budget increase)	Indiana Commission for Higher Education	2,000	03/01/17	7/31/2017
Office of the President	901 abt TAACCCT Participation	Abt Associates Inc	10,000	08/01/16	9/30/2019
TOTAL			<u>\$ 1,359,805</u>		



**IVY TECH COMMUNITY COLLEGE  
SPONSORED PROGRAM FUNDS  
April 1, 2017 THROUGH April 30, 2017**

Region	Title or Description	Source	Amount	Original Effective Date	Expiration Date
Bloomington	241 SBDC City of Bloomington CY17	City of Bloomington	\$ 10,000	1/1/2017	12/31/2017
Bloomington	241 SBDC State CY2017	Indiana Office of Small Business and Entrepreneurship	36,559	1/1/2017	12/31/2017
Bloomington	241 SBDC Federal CY2017	Indiana Office of Small Business and Entrepreneurship	99,048	1/1/2017	12/31/2017
Office of the President	901 Praxair Skill Pipeline	Praxair	200,000	2/23/2017	5/31/2018
Southeast	211 AHEC Health Careers Summer Camps 2017	East Indiana Area Health Education Center	1,500	3/1/2017	6/30/2017
Columbus	201 SUB INSGC AATD Redbird LD Simulator Project for Training	Purdue University	20,000	5/17/2016	5/16/2017
Office of the President	901 Apprenticeship Expansion	Indiana Department of Workforce Development	129,504	3/15/2017	3/31/2018
Northeast	131 CHE Scholar Success 2016-17	Indiana Commission for Higher Education	15,400	10/1/2016	5/31/2017
Office of the President	901 Cisco New Instructor Training	Silicon Valley Community Foundation	10,000	3/1/2017	9/30/2017
Lafayette	141 Arconic Fndtn-Adv Manufacturing	Arconic Foundation	100,000	3/31/2017	6/30/2018
Sellersburg	231 Skill Up Indiana (Greater Clark County Schools)	Greater Clark County Schools	207,000	10/21/2016	4/30/2018
Central Indiana	181 Scotts Miracle-GRO1000	Scotts Miracle Grow Foundation	500	4/1/2017	9/21/2017
North Central	121 Perkins 2016-17 2nd Amendment	Indiana Department of Workforce Development	54,424	7/1/2016	6/30/2017
Northeast	131 Perkins 2016-17 2nd Amendment	Indiana Department of Workforce Development	67,063	7/1/2016	6/30/2017
Lafayette	141 Perkins 2016-17 2nd Amendment	Indiana Department of Workforce Development	34,267	7/1/2016	6/30/2017
Kokomo	151 Perkins 2016-17 2nd Amendment	Indiana Department of Workforce Development	30,181	7/1/2016	6/30/2017
East Central	161 Perkins 2016-17 2nd Amendment	Indiana Department of Workforce Development	62,105	7/1/2016	6/30/2017
Central Indiana	181 Perkins 2016-17 2nd Amendment	Indiana Department of Workforce Development	138,103	7/1/2016	6/30/2017
Columbus	201 Perkins 2016-17 2nd Amendment	Indiana Department of Workforce Development	23,861	7/1/2016	6/30/2017
Richmond	191 Perkins 2016-17 2nd Amendment	Indiana Department of Workforce Development	24,842	7/1/2016	6/30/2017
Bloomington	241 Perkins 2016-17 2nd Amendment	Indiana Department of Workforce Development	25,605	7/1/2016	6/30/2017
Northwest	111 Perkins 2016-17 2nd Amendment	Indiana Department of Workforce Development	61,616	7/1/2016	6/30/2017
Columbus	201 AHEC 2017 Health Career Summer Camps	East Indiana Area Health Education Center	1,500	4/18/2017	8/31/2017
Bloomington	241 ROI Graduation Coaches Increase	Regional Opportunity Initiatives, Inc	110,000	5/1/2016	6/30/2018
TOTAL			<u>\$ 1,463,078</u>		



**IVY TECH COMMUNITY COLLEGE  
SPONSORED PROGRAM FUNDS  
July 1, 2016 THROUGH June 30, 2017**

	<b><u>Grants &amp; Contracts</u></b>
Total this Report	\$ 1,359,805
2016-2017 YTD-Total to Date	21,568,360
2015-2016 Fiscal Year-End Total	18,906,875
2014-2015 Fiscal Year-End Total	20,718,246
2013-2014 Fiscal Year-End Total	27,105,576
2012-2013 Fiscal Year-End Total	23,049,587
2011-2012 Fiscal Year-End Total	26,290,960
2010-2011 Fiscal Year-End Total	24,631,272
2009-2010 Fiscal Year-End Total	40,659,468
2008-2009 Fiscal Year-End Total	22,864,309
2007-2008 Fiscal Year-End Total	15,516,944
2006-2007 Fiscal Year-End Total	\$ 17,679,145

**IVY TECH COMMUNITY COLLEGE  
SPONSORED PROGRAM FUNDS  
July 1, 2016 THROUGH June 30, 2017**

	<b><u>Grants &amp; Contracts</u></b>
Total this Report	\$ 1,463,078
2016-2017 YTD-Total to Date	23,031,438
2015-2016 Fiscal Year-End Total	18,906,875
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DISBURSEMENTS OF \$100,000.00 AND OVER  
FOR THE MONTH OF MARCH 2017

<u>Authorization for Disbursement</u>	<u>Purpose of Disbursement</u>	<u>Amount of Disbursement</u>	<u>Approved Vendor</u>	<u>Check Date</u>	<u>Reference Number</u>
I. Article VIII Contracts and Other Documents Approval and author- ization of the Board.	A County and State Taxes	818,890.30	PNC Bank	03/02/17	J0189157
	B Life, LTD, & STD Insurance	132,707.68	PNC Bank	03/03/17	J0189201
	C Reimbursement for Health Ins. Claims	579,272.27	Anthem Blue Cross Blue Shield	03/06/17	J0189268
	D Rx Payment	145,430.21	Express Scripts	03/06/17	J0189269
	E FICA/MQFE/Federal Taxes	1,820,730.06	PNC Bank	03/08/17	J0189393
	F FICA/MQFE/Federal Taxes	643,079.52	PNC Bank	03/10/17	J0189525
	G Retirement	101,934.43	PERF	03/10/17	J0189527
	H Retirement	1,137,312.85	Transamerica	03/14/17	J0189679
	I Reimbursement for Health Ins. Claims	757,187.40	Anthem Blue Cross Blue Shield	03/15/17	J0189768
	J Rx Payment	145,458.12	Express Scripts	03/15/17	J0189769
	K Health Savings Account	170,604.09	Chard-Snyder	03/17/17	J0189887
	L Reimbursement for Health Ins. Claims	454,428.33	Anthem Blue Cross Blue Shield	03/21/17	J0190059
	M Rx Payment	173,713.71	Express Scripts	03/21/17	J0190060
	N FICA/MQFE/Federal Taxes	2,488,208.52	PNC Bank	03/24/17	J0190248
	O Retirement	1,174,453.38	Transamerica	03/24/17	J0190278

DISBURSEMENTS OF \$100,000.00 AND OVER  
FOR THE MONTH OF MARCH 2017  
Page 2

<u>Authorization for Disbursement</u>	<u>Purpose of Disbursement</u>	<u>Amount of Disbursement</u>	<u>Approved Vendor</u>	<u>Check Date</u>	<u>Reference Number</u>
II. Article IV. Officers of the Board. Section 5. Treasurer. Article VIII. Execution of Contracts and other Documents. Section A. Approval and authorization of the Board.	A Money Market	117,000.00	Lake City Bank	03/08/17	J0189441
	B Money Market	2,977,135.00	Lake City Bank	03/17/17	J0190054
	C Money Market	16,314,000.00	Lake City Bank	03/20/17	J0190055
	D Money Market	2,461,000.00	Lake City Bank	03/22/17	J0190181
III. Reported to the Board of Trustees under \$500,000	A RR Buildings and Improvements, Kokomo	229,951.95	Monroe Construction Corp	03/01/17	50-!0127445
	B Professional Services and Fees	327,754.70	Quad Learning	03/01/17	50-!0127459
	C Online Service Subscription	223,581.20	Aidex Corporation	03/03/17	50-!0127638
	D Utilities	101,967.09	Telamon	03/06/17	J0189270
	E Utilities	172,077.84	Telamon	03/08/17	J0189394
	F Media Advertising	152,748.00	Miller Brooks, Inc.	03/13/17	50-!0128595
	G Apprenticeship Contract Expense	111,983.70	Electrical JATTF	03/13/17	50-01969633
	H Apprenticeship Contract Expense	159,790.20	Evansville Plumbers Apprenticeship TTF	03/13/17	50-01969634
	I Apprenticeship Contract Expense	116,572.50	IN/KY Region Service Council of Carpenters	03/13/17	50-01969643
	J Utilities	114,581.34	Telamon	03/14/17	J0189648

DISBURSEMENTS OF \$100,000.00 AND OVER  
FOR THE MONTH OF MARCH 2017  
Page 3

<u>Authorization for Disbursement</u>	<u>Purpose of Disbursement</u>	<u>Amount of Disbursement</u>	<u>Approved Vendor</u>	<u>Check Date</u>	<u>Reference Number</u>
III. Reported to the Board of Trustees under \$500,000	K Financial Aid Reimbursement	327,360.41	Follett Bookstore	03/14/17	J0189686
	L Media Advertising	101,253.51	Miller Brooks, Inc.	03/14/17	50-!0128870
	M Apprenticeship Contract Expense	102,260.95	Associated Steel Erectors of KY AEF	03/15/17	50-01969947
	N Apprenticeship Contract Expense	102,506.85	IN/KY Region Service Council of Carpenters	03/15/17	50-01969960
	O Apprenticeship Contract Expense	232,547.10	Louisville Electrical JATC	03/15/17	50-01969964
	P Apprenticeship Contract Expense	347,206.80	Plumbers & Steamfitters Local 502 ETF	03/15/17	50-01969967
	Q Utilities	186,381.86	Telamon	03/15/17	J0189780
	R Contractual Non Employee	162,063.69	Achieving The Dream, Inc.	03/20/17	50-!0129243
	S Lease Computer Software	231,045.00	CDW Government, Inc.	03/21/17	50-!0129372
	T Utilities	112,623.79	Telamon	03/22/17	J0190156
	U Apprenticeship Contract Expense	465,829.98	IN/KY Region Council of Carpenters	03/22/17	50-01970860
	V Professional Services and Fees	489,500.00	Inside Track, Inc.	03/23/17	50-!0129679
	W RR Buildings and Improvements, Kokomo	130,919.30	Monroe Construction Corp	03/28/17	50-!0130115
	X Purchasing Card	225,602.48	PNC Bank	03/30/17	J0190515
Y International Student Health Insurance	317,566.00	Arthur J. Gallagher Risk Management	03/31/17	50-!0130428	
IV. Approved by the Board of Trustees over \$500,000.	A Apprenticeship Contract Expense	603,632.75	IN/KY Region Service Council of Carpenters	03/15/17	50-01969959
	B Services and Fees	533,095.83	Blackboard Inc.	03/27/17	50-!0129912

DISBURSEMENTS OF \$100,000.00 AND OVER  
FOR THE MONTH OF APRIL 2017

<u>Authorization for Disbursement</u>	<u>Purpose of Disbursement</u>	<u>Amount of Disbursement</u>	<u>Approved Vendor</u>	<u>Check Date</u>	<u>Reference Number</u>
I. Article VIII Contracts and Other Documents Approval and author- ization of the Board.	A State and County Tax	971,736.95	PNC Bank	2017-04-05	J0190776
	B Life, LTD, & STD	132,962.13	PNC Bank	2017-04-06	J0190870
	C Federal Tax Deposit	2,519,409.75	PNC Bank	2017-04-07	J0190933
	D Retirement	1,134,168.79	Transamerica	2017-04-07	J0190942
	E Reimbursement for Health Ins. Claims	784,986.60	Anthem Claims	2017-04-13	J0191136
	F Rx Payment	171,309.55	Express Scripts	2017-04-13	J0191137
	G Reimbursement for Health Ins. Claims	582,696.96	Anthem Claims	2017-04-17	J0191303
	H Rx Payment	170,750.59	Express Scripts	2017-04-17	J0191304
	I Health Savings Account	199,365.81	Chard-Snyder	2017-04-18	J0191364
	J Federal Tax Deposit	2,506,672.43	PNC Bank	2017-04-21	J0191591
	K Retirement	1,130,035.53	Transamerica	2017-04-21	J0191589
	L Reimbursement for Health Ins. Claims	477,217.36	Anthem Blue Cross Blue Shield	2017-04-25	J0191726
	M Rx Payment	178,321.61	Express Scripts	2017-04-25	J0191727
N Reimbursement for Health Ins. Claims	373,828.38	Anthem Claims	2017-04-28	J0192116	
II. Article IV. Officers of the Board. Section 5. Treasurer. Article VIII. Execution of Contracts and other Documents. Section A. Approval and authori- zation of the Board.	A LAKE CITY TIER 1 PURCH 04/06	591,000.00	Lake City Bank	2017-04-06	J0190892
	B LAKE CITY TIER 1 PURCH 04/20	18,731,000.00	Lake City Bank	2017-04-20	J0191518
	C LAKE CITY TIER 1 PURCH 04/24	1,698,000.00	Lake City Bank	2017-04-24	J0191743
	D LAKE CITY TIER 1 PURCH 04/25	326,000.00	Lake City Bank	2017-04-25	J0191821

DISBURSEMENTS OF \$100,000.00 AND OVER  
FOR THE MONTH OF APRIL 2017  
Page 2

<u>Authorization for Disbursement</u>	<u>Purpose of Disbursement</u>	<u>Amount of Disbursement</u>	<u>Approved Vendor</u>	<u>Check Date</u>	<u>Reference Number</u>
III. Reported to the Board of Trustees under \$500,000	A Utilities	138,352.82	Telamon	2017-04-05	J0190819
	B Apprenticeship Contract Expense	101,074.27	Ironworkers Local 395 JATC	2017-04-07	01976579
	C Lease Computer Software	476,294.00	Instructure Inc	2017-04-11	!0131312
	D Utilities	208,583.27	Telamon	2017-04-13	J0191174
	E Utilities	121,394.21	Telamon	2017-04-17	J0191298
	F Utilities	163,729.54	Telamon	2017-04-19	J0191453
	G SE Professional Services and Fees	244,750.00	InsideTrack, Inc.	2017-04-21	!0132499
	H Purchasing Card	260,242.94	PNC Bank	2017-04-28	J0192003
IV. Approved by the Board of Trustees over \$500,000.	A Lease Facilities Operating Leases	500,000.00	City of Fort Wayne	2017-04-24	!0132609
	B Services and Fees	547,095.83	Blackboard Inc	2017-04-26	!0132845

# **PRESIDENTS REPORT**

Report will be given at the State Board of Trustees Meeting June 8, 2017



## GRANTS REPORT

### **Total Currently Active Grants:**

(127) Competitive Grants: \$47,678,992

(16) Non-Competitive Grants: \$12,396,953

**(143) Total Active Ivy Tech Grants: \$60,075,945**

Ivy Tech currently has 43 pending grant submissions totaling \$3,601,859. Of the total, \$297,826 is budgeted as indirect costs.

Note: Due to space limitations, only an illustrative sample of awards and submissions are described below.

### **Grants Awarded During Period (34 - \$2,623,885)**

- **Northeast** received \$200,000 from the Steel Dynamics Foundation to support the creation of an endowment to expand STEM outreach activities.
- **Lafayette** was awarded \$100,000 from the Arconic Foundation to support the purchase of 3D printing technology to be used in curriculum for a variety of degree programs.
- **Wabash Valley** was awarded \$1,181,047 from the Economic Development Administration to support the establishment of a regionally-focused workforce training initiative involving Precision Agriculture.
- **Central Indiana** received \$150,000 from the Guggenheim Life Foundation to establish the “Indy Women in Tech” initiative.
- **Southern Indiana** was awarded \$38,000 through the PNC Foundation’s Grow Up Great program to support the establishment of a Professional Development and Resource Center.
- **Office of the President** received \$10,000 from the Silicon Valley Community Foundation to support technology efforts statewide.

### **Grants Submitted During Period (36 - \$8,109,234)**

- **Northwest and East Central** submitted, respectively, \$257,500 and \$221,109 proposals to the U.S. Department of Education’s Upward Bound program to support programs for low-income, first generation high school students.
- **Central Indiana** requested \$25,000 from the Johnson County Community Foundation to support an expansion to the Nursing program through the creation of a Nursing Lab on the Franklin campus.
- **Columbus** submitted a \$300,862 proposal to the U.S. Department of Education’s GEAR UP program, which seeks to increase the number of low-income students prepared for postsecondary education.
- **Southeast** submitted a proposal for \$9,844 to the Brown-Forman Foundation to expand Agriculture program offerings in the region.
- **Southwest**, in partnership with the Evansville Housing Authority, requested \$355,000 from the U.S. Department of Labor’s YouthBuild 2017 program to support building programs for at-risk youth.
- A total of \$6,808,554 was submitted to the Indiana Department of Workforce Development’s **Carl D. Perkins program**, with each region to receive funds to support career and technical education initiatives.

### **Proposals Declined During Period (7 - \$1,899,162)**